Form **990**

Open for Public Inspection Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

201

No No

OMB No. 1545-0047

	artment of the Treasury nal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information.						
	or the 2017		Inspection 06/30, 20 18				
	Check if applicable:	C Name of organization DUCKS UNLIMITED, INC.		D Employer identification			
	Address change Doing business as E Name change Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Initial return ONE WATERFOWL WAY (901) 758-3825 Final return/ City or town, state or province, country, and ZIP or foreign postal code E						
	Final return/ Amended Advended Peturn City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ 20 Amended return Application pending F Name and address of principal officer: EARL GROCHAU H(a) Is this a group return for subordinates? I Tax-exempt status: X 501(c)(3) 501(c) () ≤ 001(c) () 4947(a)(1) or 527 J Website: WWW.DUCKS.ORG H(c) Group exemption number						
	Form of organ	zation: X Corporation Trust Association Other ►	L Year of format	ion: 1937 M State of I	egal domicile: DC		
Governance	1 Briefly AND WAT 2 Check 3 Numb	mmary describe the organization's mission or most significant activities: <u>DUCKS</u> UI MANAGES WETLANDS AND ASSOCIATED HABITATS FOR NO RFOWL.THESE HABITATS ALSO BENEFIT OTHER WILDLI: this box ▶ if the organization discontinued its operations or disposed of er of voting members of the governing body (Part VI, line 1a) er of independent voting members of the governing body (Part VI, line 1b)	ORTH AMERI FE AND PEO of more than 25%	CA ' S PLE . of its net assets.	, RESTORES, 65. 64.		
Activities &	5 Total 6 Total 7a Total	umber of individuals employed in calendar year 2017 (Part V, line 2a) umber of volunteers (estimate if necessary) nrelated business revenue from Part VIII, column (C), line 12 related business taxable income from Form 990-T, line 34		5 	642. 56,000. 2,500,940. 3,772. Current Year		
Revenue	9 Progr10 Invest11 Other	butions and grants (Part VIII, line 1h) m service revenue (Part VIII, line 2g) nent income (Part VIII, column (A), lines 3, 4, and 7d) revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) evenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		78,852,701. 4,426,034. 2,144,498. 5,501,757.	179,009,835. 5,777,409. 3,452,367. 4,538,972. 192,778,583.		
Expenses	 13 Grant 14 Benet 15 Salari 16a Profe b Total 	and similar amounts paid (Part IX, column (A), lines 1-3) ts paid to or for members (Part IX, column (A), line 4) es, other compensation, employee benefits (Part IX, column (A), lines 5-10) sional fundraising fees (Part IX, column (A), line 11e) undraising expenses (Part IX, column (D), line 25) ► 31,174,740. expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	· · · · · · · · · · · · · · · · · · ·		12,173,012. 0. 63,316,413. 311,012. 106,795,172.		
s or ces	19 Rever	xpenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		73,999,727. 16,925,263. ning of Current Year	182,595,609. 10,182,974. End of Year		
Fund Balance	21 Total 22 Net a	ssets (Part X, line 16) abilities (Part X, line 26) sets or fund balances. Subtract line 21 from line 20 nature Block		33,734,685.	212,334,459. 40,279,775. 172,054,684.		

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

~				
Sign	Signature of officer		Date	
Here	EARL GROCHAU	CFO/CAO		
	Type or print name and title			
	Print/Type preparer's name	Preparer's signature // // Date	Check if PTIN	
Paid	SHAWN M. HUTCHINSON	Hen Hutchian 2/15/19	self-employed P01048557	
Preparer Use Only	Firm's name KPMG LLP		Firm's EIN ▶ 13-5565207	
	Firm's address >300 NORTH GREENE STREET, S		Phone no. 336-275-3394	-
May the	IRS discuss this return with the preparer	shown above? (see instructions)	X Yes	No
For Paper	rwork Reduction Act Notice, see the separate	e instructions.	Form 990 (2	017)

FILED ELECTRONICALLY

V 17-7.10

Cumulative e-File History 2017

Federal

Tax Return 4191KD Taxpayer Ducks Unlimited, Inc.	Return Type 990
Submitted Date	2019-02-18 10:42:40
Acknowledgement Date	2019-02-18 10:56:19
Status	Accepted
Submission ID	56038220190495000001



(Rev. January 2017)

Application for Automatic Extension of Time To File an **Exempt Organization Return**

OMB No. 1545-1709

Department of the Treasury Internal Revenue Service

File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868.

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile, click on Charities & Non-Profits, and click on e-file for Charities and Non-Profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Enter filer's identifying number see instructions

		Enter filer's identifying number, see instructions
Type or	Name of exempt organization or other filer, see instructions.	Employer identification number (EIN) or
print	Ducks Unlimited, Inc.	13-5643799
File by the due date for	Number, street, and room or suite no. If a P.O. box, see instructions. One Waterfowl Way	Social security number (SSN)
filing your return. See	City, town or post office, state, and ZIP code. For a foreign address, see instruction	S.
instructions.	Memphis, TN 38120	

Enter the Return Code for the return that this application is for (file a separate application for each return) 0 1

Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

• The books are in the care of Earl H. Grochau

Fax No

Telephone No. 🕨	901-758-3825	Fax No. ►	901-758-3824		
• If the organization of	loes not have an office or place of b	ousiness in the United State	es, check this box		
 If this is for a Group 	Return, enter the organization's fou	ur digit Group Exemption N	Number (GEN)	. If this is	
for the whole group,	check this box \ldots	it is for part of the group, o	check this box	. and attach	
a list with the names	and EINs of all members the extens	ion is for.			

1 I request an automatic 6-month extension of time until ______05/15 _____, 20 _____, to file the exempt organization return for the organization named above. The extension is for the organization's return for:

▶ □ calendar year 20 or

- ▶ 🗹 tax year beginning _____ 07/01 ____, 20 __17 __, and ending _____ 06/30 _____, 20 __18 __.
- If the tax year entered in line 1 is for less than 12 months, check reason: 🗌 Initial return 🗌 Final return 2 Change in accounting period
- If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less 3a any nonrefundable credits. See instructions. \$ 3a If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and b estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b \$ c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. 3c \$ 0

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

	DUCKS UNLIMITED, INC.	13-5643799
Fo	rm 990 (2017)	Page 2
Ρ	art III Statement of Program Service Accomplishments	
	Check if Schedule O contains a response or note to any line in this Part III	X
1	Briefly describe the organization's mission:	
•	DUCKS UNLIMITED, INC. CONSERVES, RESTORES, AND MANAGES WETLANDS AND	
	ASSOCIATED HABITATS FOR NORTH AMERICA'S WATERFOWL. THESE HABITATS	
	ALSO BENEFIT OTHER WILDLIFE AND PEOPLE.	
2	Did the organization undertake any significant program services during the year which were not liste	d on the
	prior Form 990 or 990-EZ?	
	If "Yes," describe these new services on Schedule O.	
2	Did the organization cease conducting, or make significant changes in how it conducts, any	program
5	services?	
	If "Yes," describe these changes on Schedule O.	
л	Describe the organization's program service accomplishments for each of its three largest progra	m services as measured by
-	expenses. Section $501(c)(3)$ and $501(c)(4)$ organizations are required to report the amount of gran	
	the total expenses, and revenue, if any, for each program service reported.	
	and total oxponood, and rovolido, if any, for oddir program oorvido roportod.	
4.0	(Code:) (Expenses \$ 118,039,120. including grants of \$ 12,173,012.) (Revenue \$)
40	DUCKS UNLIMITED SUPPORTS THE LIFE CYCLE OF WATERFOWL IN NORTH	5,777,409.)
	AMERICA BY DEVELOPING, PRESERVING, RESTORING AND MAINTAINING	
	WATERFOWL HABITAT. DIRECT ALLOCATIONS ARE MADE TO AFFILIATED	
	ORGANIZATIONS - DUCKS UNLIMITED CANADA (\$11,172,896) AND DUCKS	
	UNLIMITED MEXICO (\$1,000,116).	
4t	(Code:) (Expenses \$ 20,344,605. including grants of \$) (Revenue \$)
	EDUCATING THE PUBLIC ABOUT WETLANDS AND WATERFOWL MANAGEMENT IS A	,
	CRITICAL COMPONENT OF SUSTAINING THE LIFE CYCLE NEEDS OF MIGRATORY	
	WATERFOWL. ACTIVITIES INCLUDE WETLANDS DEMONSTRATIONS, EDUCATIONAL	
	LITERATURE, INTERPRETIVE CENTER, YOUTH PROGRAMS, AND OUTDOOR	
	CONSERVATION EXHIBITS.	
	CONSERVATION EXHIBITS.	
_		
40	: (Code:) (Expenses \$3,429,458. including grants of \$) (Revenue \$))
	DUCKS UNLIMITED PROVIDES MEMBER SERVICES TO APPROXIMATELY 733,000	
	TOTAL MEMBERS (INCLUDING GREENWINGS) THROUGH EDUCATIONAL	
	MEMBERSHIP MATERIALS, DUCKS UNLIMITED MAGAZINE, CONSERVATION	
	BROCHURES, AND EDUCATIONAL COMPONENTS OF FUNDRAISING EVENTS.	
4c	Other program services (Describe in Schedule O.) ATTACHMENT 1	
	(Expenses \$ 3,353,479. including grants of \$) (Revenue \$)	
<u>4e</u>	Total program service expenses ► 145,166,662.	
154		- 000 (00)

Form 9	90 (2017)		F	age 3
Part	IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
_	complete Schedule A.	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			v
	candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)		x	
-	election in effect during the tax year? If "Yes," complete Schedule C, Part II.	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
		5		Х
6	Part III	5		
0	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I.	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes,"</i>	<u> </u>		
•	complete Schedule D, Part III	8	x	
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a			
	custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or			
	debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted			
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V.	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			
	VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"			
	complete Schedule D, Part VI	11a	X	
b	Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		37	
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	10		х
h	Schedule D, Parts XI and XII. Was the organization included in consolidated, independent audited financial statements for the tax year? If	12a		
D	"Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E.			X
	Did the organization maintain an office, employees, or agents outside of the United States?		X	
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,	140		
	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	х	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or			
	for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	х	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other			
	assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
	If "Yes," complete Schedule G, Part III	19		Х

Page **4**

Part	V Checklist of Required Schedules (continued)			
			Yes	No
20 a	Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II.	21		Х
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III.	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			
	through 24d and complete Schedule K. If "No," go to line 25a.	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
	to defease any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			37
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			v
	If "Yes," complete Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any			
	current or former officers, directors, trustees, key employees, highest compensated employees, or			Х
~-	disqualified persons? If "Yes," complete Schedule L, Part II	26		
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled	27		Х
20	entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	21		
28	Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
2	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	Х	
a b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete	200		
D	Schedule L. Part IV.	28b		Х
с	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
Ũ	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV.	28c	Х	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M.	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
	conservation contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
	Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"			
	complete Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	Х	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,			
	or IV, and Part V, line 1	34	X	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a			
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	X	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,			
	Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and			
	19? Note. All Form 990 filers are required to complete Schedule O.	38	Х	

Form **990** (2017)

Form	990 (2017)		P	Page 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			·
			Yes	No
1 a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 670			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0.			
с	Did the organization comply with backup withholding rules for reportable payments to vendors and			
	reportable gaming (gambling) winnings to prize winners?	1c	Х	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 2a 642			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O.	3b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		X
b	If "Yes," enter the name of the foreign country: ▶			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts			
	(FBAR).	_		v
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?.	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6.0		Х
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		
D	If "Yes," did the organization include with every solicitation an express statement that such contributions or	6b		
7	gifts were not tax deductible?	0.0		
7	Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
a	and services provided to the payor?	7a	Х	
h	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Х	
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
C	required to file Form 8282?	7c		Х
h	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
-	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them.)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	120		
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
-				
	Enter the amount of reserves on hand	14a		X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O			

Form 9	DUCKS UNLIMITED, INC. 13-564	3799	I	- age 6
Part	VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below	. and	for a	"No"
	response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O.			
	Check if Schedule O contains a response or note to any line in this Part VI			X
Sect	ion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 6	5		
·u	If there are material differences in voting rights among members of the governing body, or			
	if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 6	4		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6	X	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint	_	v	
	one or more members of the governing body?	7a	X	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,	76		x
-	stockholders, or persons other than the governing body?	7b		
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
-	the year by the following:	8a	х	
a b	The governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			
5	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Revenue	Code	.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Х	
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,			
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	X	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? .	11a	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give	4.01	x	
	rise to conflicts?	12b		
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"	12c	x	
40	describe in Schedule O how this was done	13	X	
13	Did the organization have a written whistleblower policy?	14	X	
14 15	Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by	1.4		
15	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			
	with a taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		
	ion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ► ATTACHMENT 2			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section	n 501(c)(3)s	only)
	available for public inspection. Indicate how you made these available. Check all that apply. X Own website Another's website X Upon request Other (explain in Schedule O)			
40		ore-t	nel'-	
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of in financial statements available to the public during the tax year.	erest	holic	y, and
20	State the name, address, and telephone number of the person who possesses the organization's books and record	ls' 🕨		

20	State the name,						who possesses	the organization	on's books and	records:
	EARL H. GŔ	OCHAII 1 W	ATERFOWL WAY	MEMPHIS. T	N 38120)'		901-758-	-3825	

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Part VII	Compensation of	f Officers,	Directors,	Trustees,	Key	Employees,	Highest	Compensated	Employees,	and
	Independent Cont									
	Check if Schedule O	contains a r	esponse or n	ote to any line	e in thi	s Part VII				Х
					-					

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

___ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	box, office or dir	not ch unles	s pe	ition more rson	e than o is both or/trust Highest compensated	an	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
	5.00					<u>a</u>				
(1) PAUL R. BONDERSON, JR.	5.00	37		37				0	0	0
CHAIRMAN OF THE BOARD	6.00	X		Χ				0.	0.	0.
(2)ROGERS HOYT, JR.	10.00	37		37				0	0	0
PRESIDENT	6.00	X		Χ				0.	0.	0.
(3)H. DALE HALL CHIEF EXECUTIVE OFFICER	40.00	x		Х				508,990.	0.	30,824.
(4)DOUG SCHOENROCK	10.00			A				500,990.	0.	50,024.
FIRST VICE PRESIDENT	6.00	x		Х				0.	0.	0.
(5)CHUCK SMITH	5.00									
SECRETARY	0.	x		Х				0.	0.	0.
(6)WENDELL W. WEAKLEY	5.00									
TREASURER	6.00	x		Х				0.	0.	0.
(7)STEVE MARITZ	5.00									
PRESIDENT, WAT	10.00	Х						0.	0.	0.
(8)MARK F. LOW	5.00									
SENIOR VP, REGION 1	1.00	X						0.	0.	0.
(9)CLAY ROGERS	5.00									
SENIOR VP, REGION 2	1.00	Х						0.	0.	0.
(10)DAVID FLINK	5.00									
SENIOR VP, REGION 3	1.00	X						0.	0.	0.
(11)STEVE COOK	5.00									
SENIOR VP, REGION 4	1.00	Х						0.	0.	0.
(12)JIM TALBERT	5.00									
SENIOR VP, REGION 5	1.00	Х						0.	0.	0.
(13)SCOTT C. CRAWFORD	5.00									
SENIOR VP, REGION 6	1.00	X						0.	0.	0.
(14)JULIAN T. OTTLEY	5.00									
SENIOR VP, REGION 7	1.00	Х						0.	0.	0.

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(A)	(B)	ľ					(D)	(E)	(E)
(A) Name and title	(B) Average hours per week (list any hours for	box, office	ot ch unless	s pers		an	(D) Reportable compensation from	(E) Reportable compensation fron related	(F) Estimated amount of other compensation
	related organizations below dotted line)	Individual trustee or director			Highest compensated employee Kev employee	Former	- the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	· · ·
5) ROBERT J. GOKEY SENIOR VP, REGION 8	5.00 1.00	X					0.	0	
5) CHRISTINE THOMAS SENIOR VP ,CONSERVATISM PROG	5.00	X					0.	0	
7) RONAL ROBERSON SENIOR VP, YOUTH & EDUCATION	5.00	X					0.	0	
3) DOUGLAS D. FREY SENIOR VP, DEVELOPMENT	5.00						0.	0	
9) CONNIE PARKER SENIOR VP, BUSINESS PLANNING	5.00			\top			0.	0	
SHAWN DE CENTO SENIOR VP, EVENT & VOLUN MGMT	5.00						0.	0	
L) ROBERT S. HESTER SENIOR VP, CORPORATE RELATIONS	5.00						0.	0	
2) JOE MAZON SENIOR VP, MARK/COMMUNICATIONS	5.00						0.	0	
3) KATHY CHRISTIAN SENIOR VP, MEMBERSHIP	5.00						0.	0	
4) AL MONTNA SENIOR VP, PUBLIC POLICY	5.00						0.	0	
5) GARY SALMON SENIOR VP, TECHNOLOGY	5.00						0.	0	
lh Sub total							508,990.	0	
							2,585,089.	0	
c Total from continuation sheets to Part VII, S d Total (add lines 1b and 1c)							3,094,079.	0	
2 Total number of individuals (including but not reportable compensation from the organization	limited to t		istec		ove) wh	o re		\$100,000 of	Yes
Did the organization list any former offic employee on line 1a? If "Yes," complete Schedu									3 X
For any individual listed on line 1a, is the sorganization and related organizations ground individual.	eater than	\$15	0,00	0?	If "Ye	s,"	complete Schedu		4 X
5 Did any person listed on line 1a receive or for services rendered to the organization? If "Ye	accrue co	mpen	satio	n fr	om any	un u	related organizatio		5
Section B. Independent Contractors Complete this table for your five highest com compensation from the organization. Report c year.									
(A) Name and business add	ress						(B) Description of se	rvices	(C) Compensation
ATTACHMENT 3						_			

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Part VII Section A. Officers, Directors, Tru	ustees, Ke	y Em	plo	yee	s, a	and H	ligi	hest Compensat	ed Employees (c	ontinued)
(A)	(B)			- (C))			(D)	(E)	(F)
Name and title	Average			Posit	tion			Reportable	Reportable	Estima
	hours per	(do n	ot ch	eck n	nore	e than oi	ne	compensation	compensation from	amoun
	week (list any	box,	unles	s pers	son	is both a	an	from	related	othe
	hours for	office	r and	a dir		or/truste	ee)	the	organizations	compens
	related	Ind or o	Ins	ç	Re l	Highest cc employee	Fo	organization	(W-2/1099-MISC)	from t
	organizations	dire	titutio	Officer	y e	yhe	rmer	(W-2/1099-MISC)	(organiza
	below dotted	lividual directo	Itio	~	mp	st o	¥	(/		and rela
	line)	or tr	nal		employee	e con				organiza
		ust	đ		e	Ipe				
		Istee	snu		°	ben				

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(

(C) (D) **(B)** (E) (F) Position Reportable Reportable Estimated Average (do not check more than one amount of hours per compensation compensation from week (list any box, unless person is both an from other related officer and a director/trustee) compensation hours for the organizations Officer Individual trustee or director Former Institutional Key employee related Highest compensatec from the organization (W-2/1099-MISC) organization organizations employee (W-2/1099-MISC) and related below dotted organizations line) I trustee 26) PAUL BOEHNE 5.00 REGIONAL VP, REGION 1 1.00 Χ 0 0 0. 27) TOM ENOS 5.00 REGIONAL VP, REGION 1 1.00 Χ 0 0 0. 5.00 JEFF HEIDELBAUER 28) REGIONAL VP, REGION 2 1.00 Х 0 0 0. 29) HOWARD M. JOHNSON 5.00 REGIONAL VP, REGION 2 1.00 Χ 0 0 0. 5.00 BOB SPOERL 30) REGIONAL VP, REGION 3 1.00 Χ 0 0. 0. NELS SWENSON 31) 5.00 REGIONAL VP, REGION 3 1.00 Х 0 0. 0. 32) DAVID C. VICTORY 5.00 REGIONAL VP, REGION 4 1.00 Х 0 0. 0. 33) WILLIAM O. HAMILL 5.00 REGIONAL VP, REGION 4 1.00 0 0. 0. Х 34) BILL SARAFIN 5.00 0. REGIONAL VP, REGION 5 1.00 x 0 0 35) GALEN L. JOHNSON 5.00 REGIONAL VP, REGION 5 1.00 0 Χ 0 0. LOUIS A. CAPUTO 5.00 36) REGIONAL VP, REGION 6 1.00 Х 0 0. 0. 1b Sub-total c Total from continuation sheets to Part VII, Section A 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **>** 110 Yes No 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated

 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for suc individual. 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual. 	-	
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for suc	5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person
employee on line 1a? If "Yes," complete Schedule J for such individual	4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual.
		employee on line 1a? If "Yes," complete Schedule J for such individual

Х 3 4 Х Χ 5

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of 1 compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

	(A) Name and business address	(B) Description of services	(C) Compensation
2	Total number of independent contractors (including but not limited to those more than \$100,000 in compensation from the organization ►	e listed above) who received	

(A)	(B)			(C	2)		(D)	(E)		(F)
Name and title	Average hours per week (list any hours for	box,	not ch unles	Posi neck is pei	ition more rson	e than or is both a or/truste	Reportable compensation from	Reportable compensation fro related	m	Estimated amount of other ompensation
	related organizations below dotted line)	or director	Institutional trustee	Officer	Key employee	Highest compensated employee	ש the organization ש (W-2/1099-MISC	organizations (W-2/1099-MIS	C) o	from the rganization and related rganizations
7) BRIAN DILLON REGIONAL VP, REGION 6	5.00	x					().	0.	
3) JAY TAYLOR	5.00									
REGIONAL VP, REGION 7 9) JIM CERZA, JR.	1.00	X					().	0.	
REGIONAL VP, REGION 7	1.00	X					().	0.	
REGIONAL VP, REGION 8	1.00	x					().	o.	
1) WILLIAM ANSELL REGIONAL VP, REGION 8	5.00	x					().	o.	
2) PETE ALBRECHT AT-LARGE MEMBER OF THE BOD	5.00	x					(o.	
3) HAROLD CANNON, JR.	5.00									
AT-LARGE MEMBER OF THE BOD 4) LINDA DAUGHERTY	1.00	X					(0.	
AT-LARGE MEMBER OF THE BOD 5) GEORGE H. DUNKLIN, JR.	1.00	X					().	D.	
AT-LARGE MEMBER OF THE BOD	1.00	x					().	o	
5) JERRY HARRIS AT-LARGE MEMBER OF THE BOD	5.00	x					().	o.	
7) DAVE HINMAN AT-LARGE MEMBER OF THE BOD	5.00).	o.	
 b Sub-total c Total from continuation sheets to Part VII, d Total (add lines 1b and 1c) 2 Total number of individuals (including but no reportable compensation from the organization) 	t limited to t		liste			e) who	received more that	n \$100,000 of		
B Did the organization list any former off employee on line 1a? If "Yes," complete Sche									3	Yes X
For any individual listed on line 1a, is the organization and related organizations g individual.	reater than	\$15	0,00	00?	If	"Yes,	" complete Scheo	dule J for such		X
Did any person listed on line 1a receive o for services rendered to the organization? If "	or accrue co	mpen	satio	on f	rom	n any	unrelated organiza	tion or individual	5	
Section B. Independent Contractors Complete this table for your five highest co compensation from the organization. Report year.										x
(A) Name and business a	ddress						(B) Description of	services		C) ensation

	rt VII Section A. Officers, Directors, Tru		у сп	ipio			апи г	ng					
	(A) Name and title	(B) Average hours per week (list any hours for	box, office	unles	ss pe d a d	ition more rson	e than o is both or/truste	an ee)	(D) Reportable compensation from the	(E) Reportable compensation from related organizations	n ar	(F) stimated mount o other npensati	of
		related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	org	rom the ganizatio d relate anizatio	on ed
8)	LARRY JENSEN	5.00											
	AT-LARGE MEMBER OF THE BOD	1.00	Х						0.	0	•		
9)	TOM JERNIGAN AT-LARGE MEMBER OF THE BOD	5.00 1.00	X						0.	0			
0)	TAMMI KIRCHER AT-LARGE MEMBER OF THE BOD	5.00 1.00	X						0.	0			
1)	PETER T. MACGAFFIN AT-LARGE MEMBER OF THE BOD	5.00	X						0.	0			
2)	EDWARD MAY	5.00											
	AT-LARGE MEMBER OF THE BOD	1.00	Х						0.	0			
3)	JAY OWEN	5.00											
4	AT-LARGE MEMBER OF THE BOD	1.00	X						0.	0	•		
4)	REX SHULZ	5.00	v						0	0			
5)	AT-LARGE MEMBER OF THE BOD MICHAEL SCUSE	1.00	X						0.	0	•		
	AT-LARGE MEMBER OF THE BOD	1.00	x						0.	0			
6)	SAM SMOLIK	5.00									-		—
	AT-LARGE MEMBER OF THE BOD	1.00	x						0.	0			
7)	PEPPER SNYDER	5.00											
	AT-LARGE MEMBER OF THE BOD	1.00	Х						0.	0			
8)	JOE STOUGH	5.00											
	AT-LARGE MEMBER OF THE BOD	1.00	Х						0.	0	•		
С	Sub-total Total from continuation sheets to Part VII, S Total (add lines 1b and 1c) Total number of individuals (including but not	ection A	hose	liste		•••				\$100,000 of			
	reportable compensation from the organization	n 🕨	110)								1	_
_												Yes	
3	Did the organization list any former offic employee on line 1a? <i>If "Yes," complete Sched</i>										3	X	
4	For any individual listed on line 1a, is the	sum of rep	ortab	le c	com	pen	satior	ו ai	nd other compens	sation from the			
	organization and related organizations gro										4	X	f
	Did any person listed on line 1a receive or for services rendered to the organization? If "Ye	accrue col	mpen	sati	on f	rom	n any	un	related organization	on or individual	5		
5		<i>i i</i>						,					-
5 Se	ction B. Independent Contractors								1 4 				
_	Complete this table for your five highest com compensation from the organization. Report of year.												

	rt VII Section A. Officers, Directors, Tru (A)	(B)			- (C			(D)	(E)	(F)
	Name and title	Average hours per week (list any hours for related organizations below dotted line)	box,	unles	Posi neck is per	tion more rson is irecto	than one s both ar r/trustee 	Reportable compensation from the	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
59)	MIKE WOODWARD	5.00					<u>a</u>			
	AT-LARGE MEMBER OF THE BOD	1.00	X					0.	0.	
60)	JAN YOUNG AT-LARGE MEMBER OF THE BOD	5.00	x					0.	0.	
1)	JAMES COUCH	5.00								
	DUCKS UNLIMITED CANADA	1.00	X					0.	0.	
2)	KEVIN HARRIS	5.00			T	T	T			
	DUCKS UNLIMITED CANADA	1.00	Х					0.	0.	
3)	DAVID BLOM	5.00								
4.	DUCKS UNLIMITED CANADA	1.00	X					0.	0.	
4)	JOHN TOMKE	5.00	37							
E)	DUMAC	6.00	X					0.	0.	
5)	MICKEY MCMILLIN DUMAC	1.00	x					0.	0.	
6)	E. NICHOLS WILEY	40.00						0.	0.	
	CHIEF CONSERVATION OFFICER	10.00				x		0.	0.	
7)	EARL H. GROCHAU	40.00								
	СЕО/САО	6.00				x		309,474.	0.	30,45
8)	DANIEL P. THIEL	20.00								
	EXECUTIVE SECR/COO WAT	21.00				X		296,458.	0.	28,61
59)	AMY A. BATSON	40.00								
	CHIEF FUNDRAISING OFFICER	1.00				Х		285,494.	0.	26,35
d	Total from continuation sheets to Part VII, S Total (add lines 1b and 1c) Total number of individuals (including but not reportable compensation from the organization Did the organization list any former office	limited to ti n ►	hose 11(r, or	liste	d ab	pove) e, k) who ey em	iployee, or highes	t compensated	Yes
4	employee on line 1a? <i>If "Yes," complete Sched</i> For any individual listed on line 1a, is the organization and related organizations gra- <i>individual</i> .	sum of rep eater than	ortab \$15	ile c i0,0	omj 00?	pens <i>If</i>	ation "Yes,"	and other compension complete Schedu	sation from the le J for such	3 X 4 X
	Did any person listed on line 1a receive or									5
5	for services rendered to the organization? If "Y	es," comple	10 001							
		pensated in	ndepe	ende	ent c					

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(A) Name and title	(B) Average hours per week (list any hours for	box, office	iot che unless r and	pers a dir	on hore tha son is bo ector/tr	th an stee)	(D) Reportable compensation from the	(E) Reportable compensation from related organizations	am com	(F) stimated nount o other pensati	of ion
	related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	employee Kev employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	orga	om the anizatic d relate anizatio	on ed
CHIEF COMMUNICATIONS OFFICER	40.00				x		288,676.	0.		29,8	39
1) GOVAN S. HORNOR CHIEF INFORMATION OFFICER 2) MARGARET EMMA EVERSON	40.00 1.00 40.00				X	_	288,310.	0.		28,9	90
CHIEF POLICY OFFICER 3) WAYNE A. DIERKS	1.00				X		272,315.	0.		40,5	56
DIRECTOR OF HUMAN RESOURCES 4) THOMAS E. MOORMAN	1.00				X	_	260,723.	0.		33,8	31
CHIEF SCIENTIST/INTERIM CCO	1.00			_	X	_	248,896.	0.		31,4	10
CHIEF CONSERVATION OFFICER	1.00					X	334,743.	0.		16,0	54
				_							
				_							
						-					
 b Sub-total c Total from continuation sheets to Part VII, S d Total (add lines 1b and 1c) 2 Total number of individuals (including but not reportable compensation from the organization) 	limited to t		isted	•••		ho re	eceived more than	\$100,000 of			
B Did the organization list any former office employee on line 1a? If "Yes," complete Sched									3	Yes X	1
For any individual listed on line 1a, is the organization and related organizations gr individual	eater than	\$15	0,00	0?	lf "γ	es,"	complete Schedu	le J for such	4	X	
5 Did any person listed on line 1a receive or for services rendered to the organization? If "Y	accrue co	mpen	satio	n fr	om ai	iy un	related organization	on or individual	5		
Section B. Independent Contractors Complete this table for your five highest con compensation from the organization. Report of year.											
(A) Name and business ad	dress						(B) Description of se	ervices	(C) Compens		

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			(A) Total revenue	(B) Related or exempt	(C) Unrelated business	(D) Revenue excluded from tax
				function revenue	revenue	under sections 512-514
원 1a	Federated campaigns	178,209.				
and Other Similar Amounts	Membership dues 1b	21,589,015.				
v A	Fundraising events 1c					
b lia	Related organizations 1d	46,057,810.				
e Sir	Government grants (contributions) 1e	82,650,377.				
ja f	All other contributions, gifts, grants,					
ŏ	and similar amounts not included above . 1f	28,534,424.				
g and	Noncash contributions included in lines 1a-1f: \$	5,109,465.	179,009,835.			
<u>•</u> h	Total. Add lines 1a-1f	Business Code	179,009,835.			
LUDA 2a	CONTRACT FEES	541900	5,777,409.	5,777,409.		
Program Service Revenue d a b b b c c d d						
c kice						
b Ser						
E e						
ibo f	All other program service revenue					
å g	Total. Add lines 2a-2f	<u></u>	5,777,409.			1
3	Investment income (including dividende	s, interest,				
	and other similar amounts).	. [1,091,375.		439.	1,091,814
4	Income from investment of tax-exempt bond p		0.			
5	Royalties	(ii) Personal	2,037,730.			2,037,730
6a	Gross rents					
b	Less: rental expenses					
c d	Rental income or (loss)		0.			
7a	(i) Securities	(ii) Other				
	assets other than inventory 16,035,067.	128,266.				
b	Less: cost or other basis					
	and sales expenses 13,739,019.	63,322.				
c	Gain or (loss) 2,296,048.	64,944.				
d	Net gain or (loss)	<u></u>	2,360,992.			2,360,992
<u>ම</u> 8a	Gross income from fundraising					
ven	events (not including \$					
Re	of contributions reported on line 1c).					
Other Revenue	See Part IV, line 18					
δ b c			0.			
98	Gross income from gaming activities. See Part IV, line 19 a					
b	Less: direct expenses					
c		· · · · · ►	0.			
10a	Gross sales of inventory, less					
	returns and allowances					
b	Less: cost of goods sold					
c	· · · · · · · · · · · · · · · · · · ·		0.			
	Miscellaneous Revenue	Business Code			0.500.500	
11a	ADVERTISING REVENUE	511120	2,500,501.		2,500,501.	741
b	MISCELLANEOUS REVENUE	451211	741.			/41
C						
d	All other revenue		2,501,242.			
e	Total revenue. See instructions.		192,778,583.	5,777,409.	2,500,940.	5,491,277

DUCKS UNLIMITED, INC. Part IX Statement of Functional Expenses

	(A)	e in this Part IX		
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations				
and domestic governments. See Part IV, line 21	0.			
2 Grants and other assistance to domestic				
individuals. See Part IV, line 22	0.			
3 Grants and other assistance to foreign				
organizations, foreign governments, and foreign				
individuals. See Part IV, lines 15 and 16	12,173,012.	12,173,012.		
4 Benefits paid to or for members	0.			
5 Compensation of current officers, directors,				
trustees, and key employees	3,512,901.	1,366,536.	1,830,968.	315,397
6 Compensation not included above, to disqualified				
persons (as defined under section 4958(f)(1)) and				
persons described in section 4958(c)(3)(B)	0.			
7 Other salaries and wages	44,053,122.	30,479,198.	1,770,996.	11,802,928
8 Pension plan accruals and contributions (include				
section 401(k) and 403(b) employer contributions)	5,377,377.	3,618,741.	328,288.	1,430,348
9 Other employee benefits	6,898,317.	4,815,593.	245,134.	1,837,590
0 Payroll taxes	3,474,696.	2,373,502.	198,629.	902,565
1 Fees for services (non-employees):				
a Management	0.			
b Legal	91,905.	44,929.	41,752.	5,224
c Accounting	238,771.		238,771.	
d Lobbying	0.			
e Professional fundraising services. See Part IV, line 17	311,012.			311,012
f Investment management fees	0.			
g Other. (If line 11g amount exceeds 10% of line 25, column				
(A) amount, list line 11g expenses on Schedule O.)	3,647,145.	1,727,643.	120,312.	1,799,190
2 Advertising and promotion	938,442.	265,187.	2,840.	670,415
3 Office expenses	3,451,710.	1,917,817.	270,499.	1,263,394
4 Information technology	2,958,651.	1,961,552.	329,809.	667,290
5 Royalties	0.			
6 Occupancy	2,738,523.	2,033,252.	238,524.	466,747
	4,475,615.	1,900,840.	275,699.	2,299,076
7 Travel	, _,	, ,		, ,
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	0.			
	525,489.	512,454.	13,035.	
9 Conferences, conventions, and meetings	230,503.	217,044.	13,459.	
0 Interest	0.	21,,011.		
Payments to affiliates	2,862,002.	2,540,151.	258,605.	63,246
2 Depreciation, depletion, and amortization	695,737.	453,649.	44,084.	198,004
3 Insurance	0,0,1,0,1,	155,015.	11,001.	190,001
4 Other expenses. Itemize expenses not covered				
above (List miscellaneous expenses in line 24e. If				
line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
	72,637,445.	72,637,445.		
aHABITAT DEVELOPMENT	4,702,150.	2,441,559.	21,675.	2,238,916
bPOSTAGE AND SHIPPING	3,151,313.	1,686,558.	11,128.	1,453,627
cPRINTING AND PUBLICATION	3,151,313.	1,000,000.	±±,±20.	3,176,570
dPREMIUMS				
e All other expenses	273,201.	145 166 660	6 254 207	273,201
5 Total functional expenses. Add lines 1 through 24e	182,595,609.	145,166,662.	6,254,207.	31,174,740
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and functions of light the combined of the complete the combined of the				
fundraising solicitation. Check here \blacktriangleright X if				11 773 000
following SOP 98-2 (ASC 958-720)	21,405,000.	9,632,000.		11,773,000

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	DUCKS UNLIMITED, INC.		⊥3-:	5643/99
m 990 (Page 1
art X				
	Check if Schedule O contains a response or note to any line in this P			
		(A) Beginning of year		(B) End of year
		12,678,307.		13,254,936
1	Cash - non-interest-bearing	33,746,968.	1	34,915,379
2	Savings and temporary cash investments	67,461,434.	2	
3	Pledges and grants receivable, net	44,682,673.	3	71,694,666
4	Accounts receivable, net	44,002,073.	4	53,549,080
5	Loans and other receivables from current and former officers, directors,			
	trustees, key employees, and highest compensated employees.	0.	-	(
6	Complete Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section	0.	5	(
	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers			
	and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary	0.	6	(
2 -	organizations (see instructions). Complete Part II of Schedule L Notes and loans receivable, net	0.	7	(
7		3,477,598.	8	3,203,947
8	Inventories for sale or use Prepaid expenses and deferred charges	2,720,205.	9	2,696,438
-	Land, buildings, and equipment: cost or	2,720,2001	3	2,000,100
IVa	other basis. Complete Part VI of Schedule D 10a 48,497,062.			
h	Less: accumulated depreciation	21,345,441.	10c	19,503,993
11	Investments - publicly traded securities	11,338,320.	11	12,307,763
12	Investments - other securities. See Part IV, line 11	-	12	
13	Investments - program-related. See Part IV, line 11		13	
14	Intangible assets	-	14	
15	Other assets. See Part IV, line 11		15	1,208,257
16	Total assets. Add lines 1 through 15 (must equal line 34)	198,674,304.	16	212,334,459
17	Accounts payable and accrued expenses	13,125,372.	17	15,558,539
18	Grants payable	0.	18	
19	Deferred revenue	0.	19	9,535,085
20	Tax-exempt bond liabilities		20	
21	Escrow or custodial account liability. Complete Part IV of Schedule D	0.	21	
3 22	Loans and other payables to current and former officers, directors,			
22	trustees, key employees, highest compensated employees, and			
2	disqualified persons. Complete Part II of Schedule L		22	
23	Secured mortgages and notes payable to unrelated third parties		23	
24	Unsecured notes and loans payable to unrelated third parties	0.	24	
25	Other liabilities (including federal income tax, payables to related third			
	parties, and other liabilities not included on lines 17-24). Complete Part X	20,609,313.		15 106 151
00	of Schedule D		25	15,186,151
26	Total liabilities. Add lines 17 through 25.	33,734,003.	26	40,279,775
2	Organizations that follow SFAS 117 (ASC 958), check here ►			
27		23,528,343.	27	29,465,662
28	Unrestricted net assets Temporarily restricted net assets	116,580,163.	28	112,389,152
29	Permanently restricted net assets	24,831,113.	29	30,199,870
	Organizations that do not follow SFAS 117 (ASC 958), check here and and			
	complete lines 30 through 34.			
30	Capital stock or trust principal, or current funds		30	
31	Paid-in or capital surplus, or land, building, or equipment fund		31	
27 28 29 30 31 32 33	Retained earnings, endowment, accumulated income, or other funds		32	
33	Total net assets or fund balances	164,939,619.	33	172,054,684
	Total liabilities and net assets/fund balances	198,674,304.	34	212,334,459

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Form 99	90 (2017)				Pa	ge 12
Part						
	Check if Schedule O contains a response or note to any line in this Part XI.					X
1	Total revenue (must equal Part VIII, column (A), line 12)	1			78,5	
2	Total expenses (must equal Part IX, column (A), line 25)	2			95,6	
3	Revenue less expenses. Subtract line 2 from line 1	3			82,9	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	16		39,6	
5	Net unrealized gains (losses) on investments	5		1,0	08,7	
6	Donated services and use of facilities	6				0.
7	Investment expenses	7		0.1	10 0	0.
8	Prior period adjustments	8	-		13,2	
9	Other changes in net assets or fund balances (explain in Schedule O)	9		4,3	36,5	543.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line					
	33, column (B))	10	1.	/2,0	54,6	84.
Part						
	Check if Schedule O contains a response or note to any line in this Part XII					
			г		Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		<u> </u>			
	If the organization changed its method of accounting from a prior year or checked "Other," e	xplain	i in			
	Schedule O.					37
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were con	npiled	or			
	reviewed on a separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis				37	
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audi	ted o	na			
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for		-	_	37	
	of the audit, review, or compilation of its financial statements and selection of an independent acc			2c	X	
	If the organization changed either its oversight process or selection process during the tax year, e	xplair	nin			
	Schedule O.					
3 a	As a result of a federal award, was the organization required to undergo an audit or audits as se	t forth	ו in			
	the Single Audit Act and OMB Circular A-133?		••••	3a	X	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not und		the		v	
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such au	dits.		3b	X	

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
 ► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

		evenue Service		Go to www.irs.go	ov/Form990 for instructi	ons and	the latest	information.	Inspection
Nam	e of t	he organization						Employer identifi	ication number
DU	CKS	UNLIMITED	-					13-56437	
	rt I				rganizations must c			/	S
	orga		•		is: (For lines 1 throug		-	,	
1					tion of churches desci				
2	A school described in section 170(b)(1)(A)(ii) . (Attach Schedule E (Form 990 or 990-EZ).) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii) .								
3		-			-				(iii) Entar the
4		hospital's nam	ne, city, and st	ate:	conjunction with a hos	-			
5		-	-	or the benefit of complete Part II.)	a college or universit	y owned	d or ope	rated by a governme	ental unit described in
6		A federal, stat	te, or local go	vernment or gover	rnmental unit describe	d in sect	tion 170(b)(1)(A)(v).	
7	Х	An organization	on that norma	ally receives a sub	stantial part of its su	pport fro	om a go	vernmental unit or fro	om the general public
				(1)(A)(vi). (Comple					
8		-)(1)(A)(vi). (Complete	-			
9		•		•	ed in section 170(b)(1				
		or university o university:	r a non-land-	grant college of ag	riculture (see instruct	ions). Ei	nter the I	name, city, and state o	f the college or
10 11		An organizatic receipts from support from g acquired by th	activities rela gross investm ne organizatio	ted to its exempt f ent income and u n after June 30, 19	ore than 331/3 % of its unctions - subject to o nrelated business tax 975. See section 509 usively to test for publi	certain e able inco (a)(2). (0	exception ome (less Complete	s, and (2) no more tha s section 511 tax) from Part III.)	n 331/3 % of its
12		-	•	•	•	•			carry out the purposes
			•		•				See section 509(a)(3).
									nes 12e, 12f, and 12g.
а				-	, supervised, or contro			-	-
				-	regularly appoint or e	-			
			-		e Part IV, Sections A		, ,		
b			0	•	ed or controlled in co		n with its	supported organizati	on(s), by having
					rganization vested in				
			-		Sections A and C.				0 11
с		Type III fund	ctionally integ	rated. A supporti	ng organization opera	ted in co	onnectio	n with, and functional	lly integrated with,
					s). You must comple				
d			-		porting organization o				ted organization(s)
			-	-	nization generally mus				• • • • •
		requirement	(see instructi	ons). You must co	omplete Part IV, Sect	ions A a	nd D, and	d Part V.	
е		Check this b	oox if the orga	nization received a	a written determinatio	n from t	he IRS th	nat it is a Type I, Type I	II, Type III
					ionally integrated sup			ion.	
f				•					
g			-		orted organization(s).				1
	(i) N	ame of supported of	organization	(ii) EIN	(iii) Type of organization (described on lines 1-10	listed in yo	organization ur governing	(v) Amount of monetary support (see	(vi) Amount of other support (see
					above (see instructions))	docur Yes	ment? No	instructions)	instructions)
						103	110		
(A)									
(B)									
(C)									
(D)									
(E)									
Tot	al								
For	Paper	work Reduction A	ct Notice. see th	e Instructions for Form	990 or 990-EZ.			Schedule A	(Form 990 or 990-EZ) 2017

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. JSA 7E1210 1.000

Schedule A (Form 990 or 990-EZ) 2017

Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	175,724,235.	201,331,066.	196,348,424.	178,852,701.	179,009,835.	931,266,261.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	Total. Add lines 1 through 3	175,724,235.	201,331,066.	196,348,424.	178,852,701.	179,009,835.	931,266,261.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount						
•	shown on line 11, column (f)						39,776,366.
6	Public support. Subtract line 5 from line 4						891,489,895.
	tion B. Total Support	(a) 2013	(b) 2014	(2) 2015	(4) 2016	(e) 2017	(f) Total
_	ndar year (or fiscal year beginning in)	(a) 2013 175,724,235.	201,331,066.	(c) 2015	(d) 2016	179,009,835.	(f) Total 931,266,261.
7 8	Amounts from line 4 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	2,232,390.	4,192,185.	3,250,905.	3,391,611.	3,129,105.	16,196,196.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) <u>ATCH 1</u>	28,907.	19,966.	8,679.	1,690.	742.	59,984.
11	Total support. Add lines 7 through 10						947,522,441.
12	Gross receipts from related activities, etc. (s	see instructions) .				12	
13	First five years. If the Form 990 is forganization, check this box and stop here						
Sec	tion C. Computation of Public Sup	port Percenta	ge				
14	Public support percentage for 2017 (li	ne 6, column (f) divided by line	11, column (f)).		14	94.09%
15	Public support percentage from 2016					15	93.88%
16a	331/3% support test - 2017. If the org	ganization did n	ot check the bo	x on line 13, ar	nd line 14 is 33	1/3 % or more, c	
	box and stop here. The organization q						
b	331/3% support test - 2016. If the org	ganization did n	ot check a box c	on line 13 or 16	a, and line 15 i	s 331/3%or mo	re, check
	this box and stop here. The organization			-			
17a	10%-facts-and-circumstances test - 2						
	10% or more, and if the organization					-	
	Part VI how the organization meets t			•			
	organization						
b	10%-facts-and-circumstances test - 2		-				
	15 is 10% or more, and if the orga						-
	Explain in Part VI how the organizati				•	•	
	supported organization						
18	Private foundation. If the organization						
	instructions						<u> 🏲 📖</u>

Schedule A (Form 990 or 990-EZ) 2017

Schedule A (Form 990 or 990-EZ) 2017

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and membership fees						
	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise						
	sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5						
7 a	Amounts included on lines 1, 2, and 3						
	received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified						
	persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year						
С	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from						
	line 6.)						
	tion B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
9	Amounts from line 6						
10 a	Gross income from interest, dividends, payments received on securities loans,						
	rents, royalties, and income from similar						
	sources						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Net income from unrelated business						
11	activities not included in line 10b,						
	whether or not the business is regularly						
4.0	carried on						
12	Other income. Do not include gain or loss from the sale of capital assets						
	(Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11,						
	and 12.)						
14	First five years. If the Form 990 is f	or the organiza	tion's first. seco	nd. third. fourth	. or fifth tax ve	ear as a section	1 501(c)(3)
	organization, check this box and stop here	0					
Sec	tion C. Computation of Public Sup						
15	Public support percentage for 2017 (line 8		0	mn (f))		15	%
16	Public support percentage from 2016 Sche					16	%
Sec	tion D. Computation of Investmen						
17	Investment income percentage for 2017 (li	ne 10c, column (f) divided by line '	I3, column (f))		17	%
18	Investment income percentage from 2016					18	%
19 a	331/3% support tests - 2017. If the or					e than 331/3%,	and line
	17 is not more than 331/3%, check th	-					
b	331/3% support tests - 2016. If the orga		-				
	line 18 is not more than 331/3%, check						
20	Private foundation. If the organization	did not check	a box on line	14, 19a, or 19b	o, check this bo	x and see inst	ructions 🕨
JSA 7E122	1 1 000				S	chedule A (Form 9	990 or 990-EZ) 2017

Page **4**

Yes No

1

2

3a

3b

3c

4a

4b

4c

5a

5b

5c

6

7

8

9a

9b

9c

10a

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Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If "Yes," answer (b) and (c) below.*
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If "Yes," describe in Part VI when and how the organization made the determination.*
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in Part VI.*
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If "Yes," provide detail in Part VI.*
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If "Yes," provide detail in Part VI.*
- **c** Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in Part VI.*
- **10 a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If "Yes," answer 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

Schedu	le A (Form 990 or 990-EZ) 2017		F	Page 5
Part	V Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Secti	on B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
-	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part			
	VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Secti	on C. Type II Supporting Organizations			I
	······································		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
•	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Secti	on D. All Type III Supporting Organizations			I
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the		100	110
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior			
	tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of			
	the organization's governing documents in effect on the date of notification, to the extent not previously			
	provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Secti	on E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see in	structi	ons).	
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
с	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see	e instru	ctions)	
				No
2	Activities Test. Answer (a) and (b) below.			
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a		
		La		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or	-		
	trustees of each of the supported organizations? Provide details in Part VI.	<u>3a</u>		

b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If "Yes," describe in Part VI the role played by the organization in this regard.* Schedule A (Form 990 or 990-EZ) 2017

3b

Schedule A (Form 990 or 990-EZ) 2017			Page 6
Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organ	nization	S	
1 Check here if the organization satisfied the Integral Part Test as a qualifying	g trust o	n Nov. 20, 1970 (expla	in in Part VI). See
instructions. All other Type III non-functionally integrated supporting organized	zations r	nust complete Sectio	ns A through E.
Section A Adjusted Net Income		(A) Prior Year	(B) Current Year
Section A - Adjusted Net Income			(optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or			
collection of gross income or for management, conservation, or			
maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4).	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see			
instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other			
factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to			
emergency temporary reduction (see instructions).	6		

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2017

V 17-7.10

Sect	V Type III Non-Functionally Integrated 509(a)(3) ion D - Distributions		, , , ,	Current Year
1	Amounts paid to supported organizations to accomplish ex	kempt purposes		
2	Amounts paid to perform activity that directly furthers exer		ed	
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpo	ses of supported organiz	zations	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which	the organization is resp	onsive	
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2017 from Section C, line 6			
10	Line 8 amount divided by Line 9 amount			
	Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1	Distributable amount for 2017 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2017			
	(reasonable cause required-explain in Part VI). See			
	instructions.			
3	Excess distributions carryover, if any, to 2017			
а				
b	From 2013			
С	From 2014			
d	From 2015			
е	From 2016			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2017 distributable amount			
i	Carryover from 2012 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2017 from			
	Section D, line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2017 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2017, if			
	any. Subtract lines 3g and 4a from line 2. For result			
	greater than zero, explain in Part VI . See instructions.			
6	Remaining underdistributions for 2017. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2018. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
а	Excess from 2013			
b	Excess from 2014			
С	Excess from 2015			
d	Excess from 2016			
е	Excess from 2017			

Page 8

Schedule A (Form 990 or 990-EZ) 2017

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE A, PART II -	OTHER INCOME	1			ATTACHMENT 1	
SCHEDOLE A, FART II	OTHER INCOME	1				
DESCRIPTION	2013	2014	2015	2016	2017	TOTAL
APPS SALES	28,907.	19,966.	675.			49,548.
OTHER			8,004.	1,690.	742.	10,436.
TOTALS	28,907.	19,966.	8,679.	1,690.	742.	59,984.

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Schedule B

(Form 990, 990-EZ, or 990-PF) Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

Employer identification number

13-5643799

DUCKS UNLIMITED, INC.

Organization type (check one):

Filers of:	Section:
Form 990 or 990-EZ	X 501(c)(³) (enter number) organization
	4947(a)(1) nonexempt charitable trust not treated as a private foundation
	527 political organization
Form 990-PF	501(c)(3) exempt private foundation
	4947(a)(1) nonexempt charitable trust treated as a private foundation
	501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

V 17-7.10

Name of organization DUCKS UNLIMITED, INC.

Employer identification number 13-5643799

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.						
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
		\$11,161,966.	Person X Payroll Noncash (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
2		\$22,349,107.	Person X Payroll Noncash (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
3		\$6,677,104.	Person X Payroll Noncash (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
4		\$8,532,747.	Person X Payroll Noncash (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
5		\$4,323,241.	Person X Payroll Noncash (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
6		\$5,092,601.	Person X Payroll X Noncash X (Complete Part II for noncash contributions.)				

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

Name of organization DUCKS UNLIMITED, INC.

Employer identification number 13-5643799

(a)	(b)	(C)	(d)
0.	Name, address, and ZIP + 4	Total contributions	Type of contribution
7			Person
			Payroll
		\$5,000,000.	Noncash
			(Complete Part II for
——			noncash contributions.)
l) D.	(b)	(c) Total contributions	(d)
).	Name, address, and ZIP + 4		Type of contribution
			Person
			Payroll
		\$	Noncash
			(Complete Part II for
			noncash contributions.)
a) 0.	(b)	(c) Total contributions	(d)
0.	Name, address, and ZIP + 4		Type of contribution
			Person
			Payroll
		\$	Noncash
			(Complete Part II for
			noncash contributions.)
a)	(b)	(c)	(d)
0.	Name, address, and ZIP + 4	Total contributions	Type of contribution
			Person
			Payroll
		\$	Noncash
			(Complete Part II for
			noncash contributions.)
a)	(b)	(c)	(d)
0.	Name, address, and ZIP + 4	Total contributions	Type of contribution
			Person
			Payroll
		\$	Noncash
			(Complete Part II for
			noncash contributions.)
a)	(b)	(c)	(d)
ó.	Name, address, and ZIP + 4	Total contributions	Type of contribution
			Person
			Person
		\$	Noncash
			(Complete Part II for
			noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

JSA

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)					
Name of organization DUCKS I	UNLIMITED,	INC.	Employer identification number		
			13-5643799		

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
6	MARKETABLE SECURITIES		
		\$5,087,601.	11/02/2017
a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)				
Name of organization DUCKS UNLIMITED, INC.	Employer identification number			
	13-5643799			

Part III	<i>Exclusively</i> religious, charitable, etc. (10) that total more than \$1,000 for the following line entry. For organizatic contributions of \$1,000 or less for the Use duplicate copies of Part III if additional terms of the terms of the terms of terms of the terms of t	<mark>the year from any</mark> ons completing Par e year. (Enter this in	one contributor. (t III, enter the total formation once. So	Complete columns (a) through (e) and of <i>exclusively</i> religious, charitable, etc.,
(a) No. from Part I	(b) Purpose of gift	(c) Use		(d) Description of how gift is held
		(e) Transf	er of gift	
	Transferee's name, address, an	Id ZIP + 4	Relation	nship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use	of gift	(d) Description of how gift is held
	Transferee's name, address, an	(e) Transf Id ZIP + 4		nship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use	of gift	(d) Description of how gift is held
	Transferee's name, address, an	(e) Transf Id ZIP + 4		nship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use	of gift	(d) Description of how gift is held
		(e) Transf	er of gift	
	Transferee's name, address, an	ud ZIP + 4	Relation	nship of transferor to transferee
JSA				Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

	al Revenue Service		Go to www.irs.gov/Form990 for	instructions and the	latest information.	Inspection
	•		on Form 990, Part IV, line 3, or Form		6 (Political Campaign Activi	
		0	Complete Parts I-A and B. Do not comp			
			on 501(c)(3)) organizations: Complete I	Parts I-A and C below.	Do not complete Part I-B.	
	Section 527 organiza		, ,			
	-		on Form 990, Part IV, line 4, or Form that have filed Form 5768 (election un			
	. , . ,	-	that have NOT filed Form 5768 (election of		•	
	()()	•	on Form 990, Part IV, line 5 (Proxy	(<i>,,,</i>	•
	(see separate instru			Tax) (See Separate		
		5), or (6) org	anizations: Complete Part III.			
Vame	e of organization				Employer ide	ntification number
DUC	KS UNLIMITED	, INC.			13-564	3799
Par	t I-A Comple	te if the c	organization is exempt under	section 501(c) or	is a section 527 orga	nization.
1	Provide a descrip	tion of the	organization's direct and indirect p	political campaign a	ctivities in Part IV. (see ir	nstructions for
	definition of "polit	ical campa	lign activities")			
2	Political campaig	n activity e	xpenditures (see instructions)			
3			campaign activities (see instruction			
			organization is exempt under			
1	Enter the amount	of any exc	cise tax incurred by the organizatio	n under section 49	55▶\$	
2	Enter the amount	of any exc	cise tax incurred by organization m	anagers under sec	tion 4955 🔔 🕨 \$	
3			a section 4955 tax, did it file Form			
4a	Was a correction	made?				Yes No
	If "Yes," describe					
Par	t I-C Comple	te if the c	organization is exempt under	section 501(c), e	xcept section 501(c)(3).
1	Enter the amount	t directlv e	expended by the filing organization	n for section 527 e	exempt function	
2			ng organization's funds contributed			
_			es			
3			enditures. Add lines 1 and 2. En			
-						
4	Did the filing orga	nization file	e Form 1120-POL for this year?			Yes No
5	Enter the names,	addresses	and employer identification numb	per (EIN) of all section	on 527 political organiz	ations to which the filing
			s. For each organization listed, en			
			tributions received that were prom			
	as a separate seg	regated fur	nd or a political action committee (PAC). Il additional s		
	(a) Name		(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
					filing organization's funds. If none, enter -0	contributions received and promptly and directly
					Tulius. Il none, enter -0	delivered to a separate
						political organization. If
						none, enter -0
(1)						
. ,						
(2)						
. ,						
(3)						
(-)						
(4)						
(-)				-		
(5)						
				1		
(6)						
,				1		
Eor P	anerwork Poductio	n Act Notic	e, see the Instructions for Form 990 o	r 990-E7		e C (Form 990 or 990-EZ) 2017
	uper work iteuuctio	IL AGE NULIC	o, see the manuchung IUI FUIII 330 0		Schedul	5 5 (I OIIII 330 OI 330-EZ) 201

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Attach to Form 990 or Form 990-EZ.

Political Campaign and Lobbying Activities

Complete if the organization is described below.

iedule C (Fo

SCHEDULE C

(Form 990 or 990-EZ)



Open to Public

7

Schedule C (Form 990 or 990-EZ) 2017	DUCKS	UNLIMITED, INC.	T2-2	545799 Page Z
Part II-A Complete if the section 501(h))		on is exempt under section 501(c)(3) and	filed Form 5768 (elec	tion under
		longs to an affiliated group (and list in Part IV e ind share of excess lobbying expenditures).	ach affiliated group mem	per's name,
B Check ► if the filing or	ganization ch	ecked box A and "limited control" provisions app	oly.	
		ying Expenditures eans amounts paid or incurred.)	(a) Filing organization's totals	(b) Affiliated group totals
 b Total lobbying expenditures c Total lobbying expenditures d Other exempt purpose expendent expendent purpose expendent 	s to influence s (add lines 1 enditures enditures (add	public opinion (grass roots lobbying) a legislative body (direct lobbying) a and 1b) d lines 1c and 1d) e amount from the following table in both		
If the amount on line 1e, colu	mn (a) or (b) is:	The lobbying nontaxable amount is:		
Not over \$500,000		20% of the amount on line 1e.		
Over \$500,000 but not over \$	1,000,000	\$100,000 plus 15% of the excess over \$500,000.		
Over \$1,000,000 but not over	\$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.		
Over \$1,500,000 but not over	\$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.		
Over \$17,000,000		\$1,000,000.		
g Grassroots nontaxable am	ount (enter 25	5% of line 1f)		
		ess, enter -0-		
i Subtract line 1f from line 1	c. If zero or le	ss, enter -0		
j If there is an amount oth	er than zero	on either line 1h or line 1i, did the organiza	tion file Form 4720	
reporting section 4911 tax		<u></u>		Yes No
	4	4-Year Averaging Period Under section 501(h)		

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period						
Calendar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) Total	
2a Lobbying nontaxable amount						
b Lobbying ceiling amount (150% of line 2a, column (e))						
c Total lobbying expenditures						
d Grassroots nontaxable amount						
e Grassroots ceiling amount (150% of line 2d, column (e))						
f Grassroots lobbying expenditures						

Schedule C (Form 990 or 990-EZ) 2017

Sche	dule C (Form 990 or 990-EZ) 2017					F	Page 3
Ра	t II-B Complete if the organization is exempt under section 501(c)(3) and has NO (election under section 501(h)).	T file	d For	m 5768	;		
For	and "Van" represent on lines to through the balance provide in Dart IV a detailed	(;	a)		(b)		
	each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed cription of the lobbying activity.	Yes	No		Amou	unt	
1	During the year, did the filing organization attempt to influence foreign, national, state or local						
	legislation, including any attempt to influence public opinion on a legislative matter or						
	referendum, through the use of:	v					
а	Volunteers?	X					
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?.		x				
С	Media advertisements?	x				152	,041
d	Mailings to members, legislators, or the public?	X					,041 ,670
е	Publications, or published or broadcast statements?	X					,000
f	Grants to other organizations for lobbying purposes?	X					,039
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	X					,451
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		X				, 101
i	Other activities?				1.	466	,201
j	Total. Add lines 1c through 1i Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		x		- /	100	, = • =
2a	If "Yes," enter the amount of any tax incurred under section 4912						
b c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912						
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?						
Ра	rt III-A Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6).	(c)(5)	, or s	ection			
						Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			Γ	1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?				2		
3	Did the organization agree to carry over lobbying and political campaign activity expenditures fro				3		
Ра	rt III-B Complete if the organization is exempt under section 501(c)(4), section 501	(c)(5)	, or s	ection			
	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"	OR (b) Pa	rt III-A,	line	3, is	
	answered "Yes."						
1	Dues, assessments and similar amounts from members			1			
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amou	unts	of				
	political expenses for which the section 527(f) tax was paid).						
а	Current year			2a			
b	Carryover from last year			2b			
С	Total			2c			
				2			

3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues			
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the			
	excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying			
	and political expenditure next year?	4		
5	Taxable amount of lobbying and political expenditures (see instructions)	5		

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information.

SEE PAGE 4

Schedule C (Form 990 or 990-EZ) 2017

Part IV Supplemental Information (continued)

SCHEDULE C, PART II-B, LINE 1A-11

DUCKS UNLIMITED MAINTAINS A PUBLIC POLICY PRESENCE IN WASHINGTON, DC BECAUSE OF THE CRITICAL IMPORTANCE OF PUBLIC POLICY TO MAINTAINING WETLANDS AND ECOSYSTEMS THAT SUPPORT MIGRATORY WATERFOWL. DUCKS UNLIMITED (DU) WORKS TO EDUCATE THE PUBLIC, DU'S MEMBERS, AND VOLUNTEERS AND OFFICIALS AT VARIOUS LEVELS OF GOVERNMENT REGARDING THE POTENTIAL IMPACT OF LEGISLATION ON WETLANDS, WATER AND WILDLIFE. ON OCCASION, DU ALSO MAKES GRANTS TO OTHER ORGANIZATIONS WHO ARE ENGAGED IN SIMILAR LOBBYING/EDUCATIONAL EFFORTS. DUCKS UNLIMITED, INC. DOES NOT PARTICIPATE IN OR INTERVENE IN ANY POLITICAL CAMPAIGN ON BEHALF OF OR IN OPPOSITION TO ANY CANDIDATE AND IT IS AGAINST DUCKS UNLIMITED, INC. POLICY TO DO SO.

SCHEE	DULE	D
(Form	990)	

Supplemental Financial Statements ► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

OMB No. 1545-0047

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1,776,672.

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Department of the Treasury		Attach to Form 990.			Open to Public
nternal Revenue Service	Go to www.irs.go	v/Form990 for instructions ar	nd the latest infor		Inspection
ame of the organization				Employer identificat	ion number
DUCKS UNLIMITED				13-564379	19
Part I Organiza	ations Maintaining Donor Adv	vised Funds or Other Sir	milar Funds o	r Accounts.	
Complet	e if the organization answered	l "Yes" on Form 990, Pai	rt IV, line 6.		
		(a) Donor advised	funds	(b) Funds and	other accounts
Total number at e	end of year				
	of contributions to (during year)				
	of grants from (during year)				
	at end of year				
	tion inform all donors and dono	r advisors in writing that t	the assets held	in donor advised	
funds are the org	anization's property, subject to th	e organization's exclusive le	egal control?		Yes No
-	ion inform all grantees, donors,	-	-		
-	e purposes and not for the bene				
conferring imperr	nissible private benefit?				Yes No
	ation Easements.				
Complet	e if the organization answered	l "Yes" on Form 990, Pai	rt IV, line 7.		
Purpose(s) of co	nservation easements held by the	e organization (check all that	apply).		
Preservatio	on of land for public use (e.g., red	creation or education)	Preservation	of a historically imp	portant land area
Protection	of natural habitat		Preservation	of a certified histor	ic structure
Preservatio	on of open space				
Complete lines 2	a through 2d if the organization h	eld a qualified conservatio	n contribution ir	n <u>the form of a cons</u>	ervation
	last day of the tax year.				End of the Tax Year
	conservation easements			2a	
	stricted by conservation easement			2b	
-	rvation easements on a certified			2c	
	ervation easements included in (()		
	listed in the National Register	<i>,</i> .		2d	
	ervation easements modified, tra			nated by the organ	ization during the
tax year 🕨				, ,	0
-	where property subject to conse	ervation easement is located	d 🕨		
	zation have a written policy re			tion, handling of	
violations, and en	forcement of the conservation ea	sements it holds?			Yes No
Staff and volunteer	hours devoted to monitoring, inspe-	cting, handling of violations, a	and enforcing cor	nservation easements	during the year
▶					
Amount of expen	ses incurred in monitoring, inspec	ting, handling of violations,	and enforcing c	conservation easeme	ents during the year
▶\$					
Does each conse	rvation easement reported on line	2(d) above satisfy the requi	rements of sect	ion 170(h)(4)(B)(i)	
and section 170(I	n)(4)(B)(ii)?				Yes No
In Part XIII, desc	ibe how the organization reports	conservation easements i	n its revenue an	d expense statemen	t, and
	nd include, if applicable, the text		nization's financ	cial statements that o	lescribes the
	counting for conservation easeme				
	ations Maintaining Collections			er Similar Assets.	
Complet	e if the organization answered	l "Yes" on Form 990, Pai	rt IV, line 8.		
 If the organization works of art, his public service, pro- 	n elected, as permitted under S torical treasures, or other simil ovide, in Part XIII, the text of the f	FAS 116 (ASC 958), not a assets held for public ootnote to its financial state	to report in its exhibition, edu ements that des	revenue statement ucation, or researcl scribes these items.	and balance sheet n in furtherance of
 If the organization works of art, his public service, pro- 	on elected, as permitted under torical treasures, or other simil ovide the following amounts relat	SFAS 116 (ASC 958), to ar assets held for public ting to these items:	report in its r exhibition, edu	revenue statement ucation, or researcl	and balance sheet
(i) Revenue inclu	ided on Form 990, Part VIII, line	1		▶\$.	
(ii) Assets includ	ed in Form 990, Part X			▶\$.	386,800
	on received or held works of a				l gain, provide the
-	s required to be reported under S				-
	d on Form 990, Part VIII, line 1				

b Assets included in Form 990, Part X	► \$	1,776,672
For Paperwork Reduction Act Notice, see the Instructions for Form 990.	Schedule D	(Form 990) 2017
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DUCKS UNLIMITED, INC

1	3	-	5	6	4	3	7	9	9	

Schee	dule D (Form 990) 2017		1110.						10 00.		Pa	age 2
	t III Organizations Maintaini	ng Collections of	f Art, Histo	orical Tr	easur	res,	or Oth	ner Simila	r Asse	ts (cont		
3	Using the organization's acquisition	-										,
	collection items (check all that app	ly):			-			-	-			
а	X Public exhibition		d	Loan o	r exch	ange	program	ns				
b	Scholarly research		e X	Other	UTIL	IZEI) IN H	EVENT SY	STEM			
с	X Preservation for future gene	rations										
4	Provide a description of the organ	nization's collection	s and explai	in how th	ney fu	rther	the org	ganization's	exemp	t purpose	e in	Part
	XIII.											
5	During the year, did the organization	on solicit or receive	donations of	art, histo	rical tr	reasu	res, or o	other simila	r			
	assets to be sold to raise funds rath	ner than to be maint	ained as par	t of the o	rganiz	ation	's collec	tion?	[Yes	Х	No
Par	t IV Escrow and Custodial Ar											
	Complete if the organizat	ion answered "Ye	s" on Form	990, Pa	rt IV,	line 9	9, or re	ported an	amoun	t on Fori	n	
	990, Part X, line 21.											
1a	Is the organization an agent, truste											,
	included on Form 990, Part X?								L	Yes		No
b	If "Yes," explain the arrangement i	n Part XIII and com	plete the foll	owing tabl	le:							
								Ar	nount			
С	Beginning balance					1c						
d	Additions during the year					1d						
е	Distributions during the year					1e						
f	Ending balance					1f					_	
2a	Did the organization include an am									Yes		No
	If "Yes," explain the arrangement i	n Part XIII. Check h	ere if the ex	planation	has be	en pr	ovided	on Part XIII				
Par	t V Endowment Funds.		. –									
	Complete if the organizat											
		(a) Current year	(b) Prior		. ,		rs back	(d) Three ye		(e) Four y		
1a	Beginning of year balance	47,718,695.	44,186				,643.	31,390		26,9		
b	Contributions	5,367,133.	508	8,297.	9,	910	,252.	4,264	,824.	1,2	29,	920.
С	Net investment earnings, gains,											
	and losses	3,999,551.	4,976	5,090.		558	,085.	1,356	,830.	3,9	41,	169.
d	Grants or scholarships											
е	Other expenditures for facilities	0 600 404	1 0 5 0	100	1	4 7 0	202	COO	F14	-		
	and programs	2,622,494.	1,952	2,120.	⊥,	4/9	,383.	698	,514.	/	19,	220.
f	Administrative expenses	54,462,885.	47,718	C 0 1	4.4	100	407	26 212	C12	31,3	0.0	<u> </u>
g	End of year balance						,427.	36,313	,643.	31,3	90,	503.
2	Provide the estimated percentage	of the current year	end balance	(line 1g, o	columr	ו (a))	held as	:				
a	Board designated or quasi-endown Permanent endowment ► 55.0	$\frac{1}{2} = \frac{1}{2} = \frac{1}$	<u> % </u>									
b	Temporarily restricted endowment											
С	The percentages on lines 2a, 2b, a		1000/									
20	Are there endowment funds not in			tion that a	vra hal	dan	d odmin	intered for t	ha			
Ja	organization by:		ne organizai	lion that a		u and	aunni		ne	Y	'es	No
	(i) unrelated organizations									3a(i)		X
	(ii) related organizations										X	
b	If "Yes" on line 3a(ii), are the related										X	
4	Describe in Part XIII the intended u	0				\:				00		
	t VI Land, Buildings, and Equ			vinent lun	u3.							
1 01	Complete if the organiza	tion answered "Ye		n 990, Pa	art IV,	line						
	Description of property		r other basis stment)	(b) Cost or	other ba	asis		cumulated eciation	(c	I) Book valu	e	
1a	Land				05,26	54.	aepi			1,40	5,2	64.
b	Buildings			13,2			8.9	97,925.		4,25		
c	Leasehold improvements	•••••			20,8			59,532.				18.
d	Equipment			19,02				06,959.		3,71		
e	Other			14,00				28,653.		9,57		
	I. Add lines 1a through 1e. (Column	(d) must equal For	m 990. Part 2							19,50		
				,	('), m		/ 1 1 1		Sched	ule D (Forr		

Schedule D (Form 990) 2017			Page 3
Part VII Investments - Other Securities. Complete if the organization answered "	Yes" on Form 990	, Part IV, line 11b. See Form 990	, Part X, line 12.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valua Cost or end-of-year mark	
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related. Complete if the organization answered "	Yes" on Form 990	, Part IV, line 11c. See Form 990	, Part X, line 13.
(a) Description of investment	(b) Book value	(c) Method of valua Cost or end-of-year mark	
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.	Vaall on Farm 000	Dart IV line 11d See Form 000	Dort V line 15
Complete if the organization answered "		, Part IV, III e TTd. See Form 990	
(a) Desc	ription		(b) Book value
(1)			
(2)			
(3)			
<u>(4)</u>			
(5)			
(6)			
(7)			
(8)			
(9) Total. (Column (b) must equal Form 990, Part X, col. (B) line	o 15)	>	
Part X Other Liabilities.	- 10./	· · · · · · · · · · · · · · · · · · ·	
Complete if the organization answered " line 25.	Yes" on Form 990	, Part IV, line 11e or 11f. See For	m 990, Part X,
1. (a) Description of liability	(b) Book valu	e	

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) CHARITABLE REMAINDER TRUST	73,815.
(3) CHARITABLE GIFT ANNUITY RESERV	1,113,064.
(4) COMPENSATION AND RELATED ACCRU	7,727,545.
(5) PENSION AND DEFERRED COMPENSAT	5,518,440.
(6) ACCRUED POSTRETIREMENT BENEFIT	505,862.
(7) STRAIGHT-LINE RENT	247,425.
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 🕨	15,186,151.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

JSA 7E1270 1.000 4191KD 1985 X

DUCKS	UNLIMITE	D, INC.
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Schedu	le D (Form 990) 2017		Page 4
Part	XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.	n.	
1	Total revenue, gains, and other support per audited financial statements	1	210,088,082.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIII.)		
e	Add lines 2a through 2d	2e	17,309,499.
3	Subtract line 2e from line 1	3	192,778,583.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII.)		
	Add lines 4a and 4b	4c	
5	Total revenue. Add lines 3 and 4c . (<i>This must equal Form 990, Part I, line 12.</i>)	5	192,778,583.
Part		÷	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.		
1	Total expenses and losses per audited financial statements	1	198,896,326.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses.		
d	Other (Describe in Part XIII.)		
e	Add lines 2a through 2d	2e	16,300,717.
3	Subtract line 2e from line 1	3	182,595,609.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
-	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
a L	Other (Describe in Part XIII.)		
b	Add lines 4a and 4b	4c	
с 5	Total expenses. Add lines 3 and 4c . (<i>This must equal Form 990, Part I, line 18.</i>)	5	182,595,609.
-	XIII Supplemental Information.		- , ,
	e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Pa	art V. I	ine 4; Part X. line
2; Par	t XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional inform	nation	· · · · · · · · · · · · · · · · · · ·
~			

SEE PAGE 5

Schedule D (Form 990) 2017

Part XIII Supplemental Information (continued)

ORGANIZATION'S COLLECTIONS

PART III, LINE 4

WORKS OF ART AND OTHER SIMILAR ASSETS ARE HELD ON DISPLAY AT DUCKS UNLIMITED OFFICES FOR THE EDUCATION OF MEMBERS, VOLUNTEERS, AND THE GENERAL PUBLIC OF THE CRITICAL NEED FOR WETLANDS AND ASSOCIATED UPLANDS HABITAT RESTORATION.

INTENDED USE OF ORGANIZATION'S ENDOWMENT FUNDS

PART V, LINE 4

THE CURRENT FUND BALANCES SUPPORT PROGRAM WORK IN MONITORING EASEMENTS, LAND ACQUISITIONS, WETLANDS RESTORATION AND RESEARCH. DUCKS UNLIMITED, INC. WILL WORK WITH PROSPECTIVE DONORS ON THE TERMS AND CONDITIONS OF OTHER ENDOWMENT FUNDS, INCLUDING NAMED FUNDS, PROVIDED THEY SUPPORT APPROPRIATE CONSERVATION, PUBLIC POLICY, OR RESEARCH ACTIVITIES.

FIN 48/ASC 740

PART X, LINE 2

DUCKS UNLIMITED, INC. (DUI) AND WETLANDS AMERICA TRUST, INC. (WAT) ARE RECOGNIZED AS ORGANIZATIONS EXEMPT FROM FEDERAL INCOME TAX UNDER SECTION 501(C)(3) OF THE U.S. INTERNAL REVENUE CODE, EXCEPT FOR TAXES ON INCOME FROM ACTIVITIES UNRELATED TO ITS EXEMPT PURPOSES. THE ORGANIZATION DOES NOT HAVE ANY MATERIAL UNRECOGNIZED TAX POSITIONS THAT SHOULD BE RECOGNIZED IN THE FINANCIAL STATEMENTS FOR 2018 OR 2017.

V 17-7.10

	IEDULE F	Stater	nent of A	ctivities	Outside the Unit	ted States	OMB No. 1545-0047
(For	m 990)	Complete	e if the organiza		'Yes" on Form 990, Part IV,	line 14b, 15, or 16.	2017
	ment of the Treasury		Go to www.irs.go		to Form 990. nstructions and the latest int	formation.	Open to Public Inspection
	I Revenue Service		-				Inspection entification number
	KS UNLIMITED,	INC.				13-56	
Part		ormation o		Outside the U	nited States. Complete i	if the organization ar	nswered "Yes" on
1		-		in records to s	substantiate the amount of	f its grants and other	
	assistance, the gran	tees' eligibili	ty for the grant	s or assistance	e, and the selection criteri	a used to award the	
1	grants or assistance?						X Yes No
i	assistance outside th	ne United Sta	ates.		rocedures for monitoring	-	nts and other
3		n. (The follov			e duplicated if additional sp	, , , , , , , , , , , , , , , , , , , ,	
	(a) Region		(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (a program service, describe specific type service(s) in the regio	expenditures for and investments
(1)	NORTH AMERICA		0.	1.	GRANTMAKING	CONSERVATION	11,172,896.
(2)	NORTH AMERICA		0.	0.	GRANTMAKING	CONSERVATION	1,000,116.
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
<u>(10)</u>							
<u>(11)</u>							
<u>(12)</u>							
<u>(13)</u>							
<u>(14)</u>							
(15)							
<u>(16)</u>							
(17)							
3a	Sub-total			1.			12,173,012.
b		ontinuation					
	Totals (add lines 3	Ba and 3b)		1.			12,173,012.
For Pa	aperwork Reduction A	ct Notice, se	e the Instruction	s for Form 990.		Scl	nedule F (Form 990) 2017

For Paperwork Reduction Act Notice, see the Instructions for Form 990. JSA 7E1274 1.000 4191KD 1985 V 17

INC.
UNLIMITED,
DUCKS

Page 2 13-5643799

Schedule F (Form 990) 2017

Part II	Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.	ance to Organizat cipient who receiv	ions or Entities Outside ed more than \$5,000. P	e the United	States. Complete luplicated if addit	if the organ ional space is	iization answered s needed.	l "Yes" on Fo	rm 990,
-	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)			NORTH AMERICA	CONSERVATION	11,172,896.	WIRE			
(2)			NORTH AMERICA	CONSERVATION	1,000,116.	WIRE			
(3)									
(4)									
(5)									
(9)									
(2)									
(8)									
(6)									
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)									
	Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter	anizations listed abo or counsel has prov	ve that are recognized as charities by the fided a section 501(c)(3) equivalency letter	tharities by the turner the turner the turner that the turner that the turner that the turner that the turner turner that the turner turner to turner the turner turner to turner turner to turne to turner to turne to turner to turner to turne	foreign country, rec	ognized as ta	k-exempt		
3 Ente	Enter total number of other organizations or entities.						•		2.

Schedule F (Form 990) 2017

DUCKS UN Schedule F Part III	DUCKS UNLIMITED, INC. Schedule F (Form 990) 2017 Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line Part III can be duplicated if additional space is needed.	to Individuals Outside t ditional space is needed.	the United St	ates. Complete i	f the organiza	ttion answered "Yes'	on Form 990,	13-5643799 Page 3 Part IV, line 16.
	(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	 (h) Method of valuation (book, FMV, appraisal, other)
(1)								
(2)								
(3)								
(4)								
(2)								
(9)								
(2)								
(8)								
(6)								
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)								
(17)								

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Schedule F (Form 990) 2017

DUCKS UNLIMITED, INC.

Sched	ule F (Form 990) 2017		Page 4
Part	IV Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)	Yes	X No

Schedule F (Form 990) 2017

Page 5

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

PROCEDURES FOR MONITORING GRANT FUNDS OUTSIDE THE UNITED STATES

PART I, LINE 2

DUCKS UNLIMITED CANADA (DUC) AND DUCKS UNLIMITED MEXICO (DUMAC) ARE

AFFILIATE ORGANIZATIONS OF DUCKS UNLIMITED, INC. (DUI). AS SUCH, THERE

ARE BOARD MEMBERS OF EACH OF THESE ORGANIZATIONS THAT ARE ALSO STAFF AND

BOARD MEMBERS OF DUI. MONITORING IS ACCOMPLISHED THROUGH PARTICIPATION IN

BOARD MEETINGS AND DETAILED REPORTING OF FINANCIAL RESULTS, WHICH

INCLUDES USES OF GRANTS.

SCHEDULE G	Supplemen	tal Information R	egarding	Fundrai	sing or Gaming	Activities	OMB No. 1545-0047
(Form 990 or 990-EZ)	Complete if t	he organization answei organization entered r	red "Yes" on nore than \$1	Form 990, F 5,000 on Foi	Part IV, line 17, 18, or 1 rm 990-EZ, line 6a.	9, or if the	2017
Department of the Treasury		 Attach Go to www.irs.g 		or Form 990			Open to Public
Internal Revenue Service Name of the organization			<i>jov/1011133</i> 0		st mstructions.	Employer identificati	Inspection
DUCKS UNLIMITED	TNC					13-5643799	on number
	ing Activities. Com	plete if the orga	nization	answered	"Yes" on Form		17
	0-EZ filers are not						
	the organization rais				activities. Check a	all that apply.	
a 🛛 Mail solicita	tions	е		itation of	non-government g	Irants	
	email solicitations	f		itation of	government grants	S	
c X Phone solic	itations	g	X Spec	cial fundra	ising events		
d X In-person so							
2a Did the organiza							X Yes No
	es listed in Form 990 10 highest paid indi						
	least \$5,000 by the		(iunulaise	is) puisua	int to agreements		
			(iii) Did fun	draiser have		(v) Amount paid to	(vi) Amount paid to
(i) Name and add or entity (fu		(ii) Activity	custody c	r control of outions?	(iv) Gross receipts from activity	(or retained by) fundraiser listed in	(or retained by) organization
						col. (i)	
1			Yes	No			
• ATTACHMENT 1							
2							
3							
0							
4							
5							
6							
7							
8							
9							
10							
Total			·		3,641,769.	311,012	. 3,347,285.
	which the organization			to solicit		1	
registration or lic	-	Ū					
AL, AK, AZ, AR, CA,							
IA, KS, KY, LA, ME, I				IM,NY,NO	C,ND,OH,		
OK, OR, PA, RI, SC,	SD, TN, TX, UT, VA	,WA,WV,WI,WY,					
For Paperwork Reduction A	Act Notice, see the Instruc	tions for Form 990 or 9	90-EZ.			Schedule G (Fo	rm 990 or 990-EZ) 2017

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. JSA 7E1281 1.000 4191KD 1985 V 17-

V 17-7.10 2220383

Sche	edule	e G (Form 990 or 990-EZ) 2017				Page 2
Pa	rt l	Fundraising Events. Complete than \$15,000 of fundraising even gross receipts greater than \$5,000 structure t	t contributions and gros			
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through
			(event type)	(event type)	(total number)	col. (c))
Revenue	1	Gross receipts				
ñ	2	Less: Contributions				
		Gross income (line 1 minus line 2)				
	4	Cash prizes				
	5	Noncash prizes				
enses	6	Rent/facility costs				
Direct Expenses	7	Food and beverages				
Dire	8	Entertainment				
	9	Other direct expenses				
	10 11 rt [II Gaming. Complete if the orga	0 from line 3, column (d anization answered "Y)	<u> </u>	 prted more
		than \$15,000 on Form 990-E	Z, line 6a.			
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Rev	1	Gross revenue				
ses	2	Cash prizes				
zpenses	3	Noncash prizes				
Direct Exp	4	Rent/facility costs				
	5	Other direct expenses			[]	
	6	Volunteer labor	Yes%	9 Yes% No	Yes%	
	7	Direct expense summary. Add lines 2	through 5 in column (d)		
	8	Net gaming income summary. Subtra	ct line 7 from line 1, col	umn (d)		
9 a k	ls	nter the state(s) in which the organizat the organization licensed to conduct g "No," explain:		of these states?		_ Yes No
	_					
		/ere any of the organization's gaming li "Yes," explain:	icenses revoked, suspe		ng the tax year?	Yes No
		· · · · · · · · · · · · · · · · · · ·				

Schedule G (Form 990 or 990-EZ) 2017

2220383

DUCKS UNLIMITED, INC.

Sched	lule G (Form 990 or 990-EZ) 2017			Page 3
11	Does the organization conduct gaming activities with nonmembers?		Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other ent	itv		
	formed to administer charitable gaming?		Yes	No
40			165	
13	Indicate the percentage of gaming activity conducted in:			
а	The organization's facility			%
b	An outside facility			%
14	Enter the name and address of the person who prepares the organization's gaming/special events boo	ks and		
	records:			
	Name			
	Address ►			
15 a	Does the organization have a contract with a third party from whom the organization receives	namina		
10 4			Yes	No
L.	revenue?			
D	If "Yes," enter the amount of gaming revenue received by the organization ► \$	and the		
	amount of gaming revenue retained by the third party ► \$			
С	If "Yes," enter name and address of the third party:			
	Name			
	Address			
16	Gaming manager information:			
	Name			
	Gaming manager compensation ▶ \$			
	Description of services provided ►			
	· · ·			
	Director/officer Employee Independent contractor			
17	Mandatory distributions:			
		oooda t		
а				N
	retain the state gaming license?			No
b	Enter the amount of distributions required under state law to be distributed to other exempt org	anizations	6	
	or spent in the organization's own exempt activities during the tax year s			
Par				
	Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any addition	onal infor	mation	
	(see instructions).			

Schedule G (Form 990 or 990-EZ) 2017

DUCKS UNLITED, INC.					L3-D043794
				r tnamuðatta	
990, SCHEDULE G, PART I - HIGHEST PA	HIGHEST PAID FUNDRAISER				
NAME AND ADDRESS OF FUNDRAISER	ACTIVITY	DID FUNDRAISER HAVE CUSTODY OR CONTROL OF CONTRIBUTIONS? YES NO	GROSS RECEIPTS FROM ACTIVITY	AMOUNT PAID TO (OR RETAINED BY FUNDRAISER	AMOUNT PAID TO (OR RETAINED BY ORGANIZATION
BENZ, WHALEY, FLESSNER		>		СГ 0 Ц	
7251 OHMS LANE MINNEAPOLIS MN 55439	SNT THORNOO	4			
RUSS REID	FUNDRAISING	>		700	LAT 010 0
2 NORTH LAKE STE 600 PASADENA CA 91101		4	H A A A A A A A A A A A A A A A A A A		
PELE RESEARCH	AUCTION	>		1 O 5 8 8	
357 LINDSAY ST. WINNIPEG MANITOBA CA R3N 1 H2		4			
SEALED BID AUCTION SPEC	AUCTION	\$			ш со С
715 FLORIDA AVE GOLDEN VALLEY MN 55426	20110111110	4	.00,400	. 0 . 0 . 0 . 0 . 0 . 0 . 0 . 0 . 0 . 0	.000,0T
FLATLAND CONSERVATION, LL	AUCTION	\$		L L C C T	C C C
915 S. 205TH ST. Elkhorn NE 68022	20110114110	4	. + 00 / 12	. / GZ / CT	

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DUCKS UNLIMITED, INC.

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ATTACHMENT 1

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DUCKS

13-5643799 ATTACHMENT 1 (CONT'D)

13,614.	11,853.	17,919.
21,110.	14,158.	22,909.
34,724.	26,011.	40,828.
×	×	×
AUCTION SOLICITATIO	AUCTION SOLICITATIO	AUCTION SOLICITATIO
CHERYL KLINE 4202 CREEK HILL LANE CORINTH TX 76208	WALKER CLEANING SERVICE, 1868 MLABAR DR. GERMANTOWN TN 38138	DALE LOCKINGTON 605 HIGHLAND LANE GREENSBORO NC 27265

2220383

(Forr	EDULE J n 990) nent of the Treasury Revenue Service	For certain Officers, Dire Cor ► Complete if the organizatio	Actors, Trustees, Key Employees, and Highest mpensated Employees on answered "Yes" on Form 990, Part IV, line 2 Attach to Form 990. 990 for instructions and the latest information.	^{13.} O	^{MB No. 2} 20 pen to Inspe	17 Pub	olic
	of the organization			Employer identification			-
DUCH	KS UNLIMIT	ED, INC.		13-5643799			
Part	Question	s Regarding Compensation					
	990, Part VII, First-cla Travel fo Tax inde Discretio	Section A, line 1a. Complete Part III to ss or charter travel or companions emnification and gross-up payments onary spending account	by vided any of the following to or for a pers provide any relevant information regarding Housing allowance or residence for Payments for business use of person Health or social club dues or initiatio Personal services (such as, maid, ch ne organization follow a written policy re	these items. personal use nal residence on fees auffeur, chef)		Yes	No
	or reimburse	ment or provision of all of the ex	penses described above? If "No," com	plete Part III to			
2	explain Did the orga directors, trus	anization require substantiation prior	to reimbursing or allowing expenses D/Executive Director, regarding the items	incurred by all	1b 2		
3	Indicate which organization's related organ X Comper X Indepen	n, if any, of the following the filing organ CEO/Executive Director. Check all that	hization used to establish the compensation at apply. Do not check any boxes for method e CEO/Executive Director, but explain in Pa Written employment contract Compensation survey or study X Approval by the board or compensa	ds used by a art III.	2		
4	organization of	or a related organization:	Part VII, Section A, line 1a, with respect to	-			
а			ayment?		4a	X	
b			ntal nonqualified retirement plan?		4b		X
С	If "Yes" to an	y of lines 4a-c, list the persons and pr	ased compensation arrangement? rovide the applicable amounts for each it		4c		X
5	For persons li		rganizations must complete lines 5-9. , line 1a, did the organization pay or accrue :	any			
а	1	5			5a	Х	
b	-				5b		X
6	If "Yes" on lin	e 5a or 5b, describe in Part III.	, line 1a, did the organization pay or accrue				
		n contingent on the net earnings of:					
а	The organizat	ion?			6a	Х	
b	-	rganization? e 6a or 6b, describe in Part III.			6b		X
7	For persons	listed on Form 990, Part VII, Sectio	n A, line 1a, did the organization provi	ide any nonfixed			
8	Were any am to the initial	ounts reported on Form 990, Part VII, I contract exception described in I	escribe in Part III paid or accrued pursuant to a contract tha Regulations section 53.4958-4(a)(3)? If	at was subject "Yes," describe	7		X
9	If "Yes" on I	ine 8, did the organization also foll	low the rebuttable presumption proced	ure described in	8		X
For Pa		ction Act Notice, see the Instructions for Fo			ule J (Fo	orm 990) 2017

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Page 2

Schedule J (Form 990) 2017

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Part II

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown o	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title	1	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
H. DALE HALL	Ξ	367,408.	133,200.	8,382.	12,961.	17,863.	539,814.	0.
CHIEF EXECUTIVE OFFICER	1	0.	0.	.0	.0	.0	0.	0.
PAUL R. SCHMIDT	Ξ	139,071.	70,719.	124,953.	6,414.	10,228.	351,385.	0.
2 ^{CHIEF} CONSERVATION OFFICER	1	0.	0.	0.	.0	.0	0.	0.
E. NICHOLS WILEY	Ξ	0.	0.	0.	.0	.0	0.	0.
3 CHIEF CONSERVATION OFFICER	1	0.	0.	0.	.0	.0	0.	0.
EARL H. GROCHAU	Ξ	237,902.	68,746.	2,826.	12,594.	17,863.	339,931.	0.
CFO/CAO	1	0.	0.	.0	.0	.0	0.	0.
DANIEL P. THIEL	Ξ	233,578.	60,092.	2,788.	10,424.	18,187.	325,069.	0.
5 EXECUTIVE SECR/COO WAT	i	0.	.0	.0	.0	.0	0.	0.
AMY A. BATSON	Ξ	226,641.	57,917.	936.	9,791.	16,567.	311,852.	0.
GCHIEF FUNDRAISING OFFICER	i	0.	.0	.0	.0	.0	0.	0.
THOMAS W. FULGHAM	Ξ	226,106.	58,416.	4,154.	10,833.	19,063.	318,572.	0.
7CHIEF COMMUNICATIONS OFFICER	i	.0	0.	.0	.0	.0	0.	.0
GOVAN S. HORNOR	(i)	227,213.	58,392.	2,705.	11,041.	17,863.	317,214.	0.
B CHIEF INFORMATION OFFICER	1	.0	.0	.0	.0	.0	0.	.0
MARGARET EMMA EVERSON	(E	214,321.	57,377.	617.	13,806.	26,759.	312,880.	0.
9 CHIEF POLICY OFFICER	(ii)	0.	0.	.0	.0	.0	0.	.0
WAYNE A. DIERKS	E	206,383.	47,040.	7,300.	13,351.	20,463.	294,537.	0.
10 ^{DIRECTOR OF HUMAN RESOURCES}	i	.0	0.	.0	.0	.0	0.	0.
THOMAS E. MOORMAN	Ξ	191,421.	55,187.	2,288.	9,699.	21,709.	280,304.	0.
11 CHIEF SCIENTIST/INTERIM CCO	1	.0	.0	.0	.0	.0	0.	.0
	Ξ							
12	(ii)							
	(i)							
13	(ii)							
	(i)							
14	(ii)							
	Ξ							
15	(ii)							
	Ξ							
16	(ii)							
							Sch	Schedule J (Form 990) 2017

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Schedule J (Form 990) 2017
Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART 5A AND 6A

ALL EMPLOYEES PARTICIPATE IN A VARIABLE COMPENSATION PLAN THAT IS BASED

ON MEETING BUDGETED GOALS FOR REVENUE, INCOME, EXPENSE EFFICIENCY,

MEMBERSHIP AND ACRES PROTECTED.

FORM 990, SCH J, PART I, LINE 4A

PAUL R. SCHMIDT RECEIVED A SEVERANCE PAYMENT OF \$122,775 IN CALENDAR YEAR

2017.

SCHEDULE L	.	Tra	nsactio	ns	With	n Interes	sted	Persons		L	OME	8 No. 1	545-00	47	
(Form 990 or 9	90-EZ) ► Co		rganization a 28b, or 28	nswe c, or l	red "Ye Form 9	es" on Form 9 90-EZ, Part V	90, Pa , line 3	rt IV, line 25a, 25 8a or 40b.	b, 26, 27,	28a,	((20'	17		
Department of the T Internal Revenue Se		► Go to				n 990 or Form instructions a		Z. latest information	L			oen To specti		C	
Name of the organiz		1 00 10	j						Employer	identif					
DUCKS UNLI		IC.							13-	5643	799				
								501(c)(29) orga							_
Con	nplete if the	organization a	inswered "Ye	es" or	n Form	n 990, Part I	V, line	25a or 25b, or F	orm 990	-EZ, P	art V,	line 4			
	e of disqualified	person	(b) Relatio	onship I	between organiz	disqualified pers	on and	(c) [escription	of trans	action		-) Corre	
(1)															
(2)														_	
(3)														_	
(4)															
(5) (6)														_	
	amount of t	av incurred by	v the organi:	zation	mana	agers or disa	ualifie	d persons during	n the ve	or					—
											►\$_				
								n			• ↓_ ► \$				
	uniouni or it	ix, il uliy, oli il	10 2, 05010,	101111	ouroou	n by the erga	mzatio				Ψ_				
Part II Loa	ns to and/or	From Interes	sted Persons	s.											—
Con	nplete if the		inswered "Ye	es" or				ine 38a or Form	990, Par	t IV, lir	ne 26;	or if tl	ne		
(a) Name of inte	rested person	(b) Relationship with organization	(c) Purpose of Ioan	fror	an to or n the ization?	(e) Origin principal am		(f) Balance due	(g) In	default?		proved ard or hittee?	(i) W agree		
				То	From				Yes	No	Yes	No	Yes	N	10
(1)															
(2)															
(3)															
(4)															
(5)															
(6)															
(7)															
(8)															
(9)															
(10)															
Total							🕨	\$							
		tance Benefit organization a					, line 2	7.							
(a) Name of inte	•	(b) Relationshi		ested (int of assistance	-	(d) Type of assistanc	e	(e)	Purpos	se of as	sistanc	е	
(1)															
(2)															
(3)															
(4)															
(5)															
(6)															
(7)															
(8)															
(9)															
(10)															
			1	6 E							-	~~~			

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2017

Page **2**

Schedule L (Form 990 or 990-EZ) 2017

Part IV

Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction		naring of ization's nues?
				Yes	No
(1) BRUCE LAURITZEN	RELATED ORG BOD	600,000.	ROYALTY-AFFINITY CARDS		x
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
10)					

Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions).

PART IV, COLUMN (B)

WETLANDS AMERICA TRUST BOARD TRUSTEE BRUCE LAURITZEN IS CHAIRMAN OF THE BOARD OF FIRST NATIONAL BANK OF OMAHA TO WHICH DUCKS UNLIMITED HAS A LICENSING AGREEMENT RELATED TO AFFINITY CARDS. DUCKS UNLIMITED ALSO HAS AN AGREEMENT FOR EMPLOYEE PURCHASING CARDS, WHICH FIRST NATIONAL BANK OF OMAHA SERVICES.

SCHEDULE M (Form 990)

Noncash Contributions

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service Name of the organization Attach to Form 990.
 Go to www.irs.gov/Form990 for the latest information.

Employer identification number

DUCKS UNLIMITED,

INC.

mpioyor	laonanoutio
13-	5643799

Par	t I Types of Property			T				
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Method o noncash con			
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household							
Ũ	goods.							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded	X	9.	5,109,465.	MARKET VA	ALUE		
10	Securities - Closely held stock							
11	Securities - Partnership, LLC,							
••	or trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation							
	contribution - Historic							
	structures							
14	Qualified conservation							
•••	contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other ►()							
26	Other ►()							
27	Other ►()							
28	Other ►()							
		by the ora	anization during the tax v	ear for contributions for				
	which the organization completed F				29			
	5	,	· · ·	,			Yes	No
30a	During the year, did the organizat	ion receive	by contribution any prope	rty reported in Part I, line:	s 1 through			
	28, that it must hold for at least th				-			
	to be used for exempt purposes for	the entire h	olding period?			30a		Х
b	If "Yes," describe the arrangement i							
31	Does the organization have a		tance policy that require	es the review of any i	nonstandard			
	contributions?			-		31	Х	
32a	Does the organization hire or use							
	contributions?		- 			32a	Х	
b	If "Yes," describe in Part II.							
33	If the organization didn't report an	amount in c	olumn (c) for a type of pro	perty for which column (a)	is checked,			
	describe in Part II.							
For P	aperwork Reduction Act Notice, see the Instr	ructions for Fo	rm 990.		Schedule	M (For	m 990)	(2017)

Page 2

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

THIRD PARTY USE

LINE 32B

DUCKS UNLIMITED, INC. UTILIZES THE SERVICES OF A BROKERAGE FIRM TO

PROCESS & LIQUIDATE GIFTS OF MARKETABLE SECURITIES.

2220383

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ. OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization DUCKS UNLIMITED, I

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

e of the organization	Employer identification number
CKS UNLIMITED, INC.	13-5643799

PART III, LINE 4D

DUCKS UNLIMITED MAINTAINS A PUBLIC POLICY PRESENCE IN WASHINGTON, DC BECAUSE OF THE CRITICAL IMPORTANCE OF PUBLIC POLICY TO MAINTAINING WETLANDS AND ECOSYSTEMS THAT SUPPORT MIGRATORY WATERFOWL.

990 COMMITTEE DISTRIBUTION

PART VI, LINE 11B

A COPY OF THE 990 IS DISTRIBUTED TO A COMMITTEE MADE UP OF A NUMBER OF KEY BOARD MEMBERS (THE PERSONNEL POLICY COMMITTEE). ONCE APPROVED BY THE PERSONNEL POLICY COMMITTEE, THE 990 IS DISTRIBUTED TO THE FULL BOARD FOR APPROVAL. THE FULL BOARD WILL APPROVE BY A SIMPLE MAJORITY BEFORE THE 990 IS FILED.

COMPLIANCE POLICY

PART VI, LINE 12C

EMPLOYEE COMPLIANCE WITH THE CONFLICT OF INTEREST POLICY IS REGULARLY AND CONSISTENTLY MONITORED VIA AN ANNUAL CONFLICT OF INTEREST SURVEY. ALL EMPLOYEES ARE REQUIRED TO DISCLOSE POTENTIAL CONFLICTS TO AN INDEPENDENT PARTY (THE INTERNAL AUDITOR). IF A CONFLICT IS NOTED DURING THIS PROCESS, IT IS RESOLVED THROUGH DISCUSSIONS WITH UPPER MANAGEMENT, HUMAN RESOURCES, THE EMPLOYEE, HIS/HER DIRECT SUPERVISOR AND THE INTERNAL AUDITOR. BOARD MEMBERS AND COMMITTEE MEMBERS ARE REQUIRED TO PRESENT ANNUALLY ANY POSSIBLE CONFLICTS OF INTEREST TO THE BOARD OF GOVERNANCE COMMITTEE WHO THEN MAKES A RULING ON WHETHER THE CONFLICT OF INTEREST REALLY EXISTS. IF THERE IS A CONFLICT, THE COMMITTEE THEN PRESENTS THE FACTS AND SUGGESTED RESOLUTION TO THE BOARD OF DIRECTORS FOR A VOTE.

COMPENSATION DETERMINATION

PART VI, LINE 15A & B IN 2017 AN INDEPENDENT CONSULTANT SPECIALIZING IN EXECUTIVE COMPENSATION PLANS SURVEYED SIMILAR NOT-FOR-PROFIT ORGANIZATIONS FOR THEIR COMPENSATION PLANS FOR TOP EXECUTIVES. THE SURVEY INCLUDED ANALYSIS ON OTHER OFFICERS AND KEY EMPLOYEES OF THE ORGANIZATION. THE PERSONNEL POLICY COMMITTEE REVIEWED THE RESULTS AND THE SURVEY IS DOCUMENTED IN THE MINUTES TO THE MEETING. THE PERSONNEL POLICY COMMITTEE MAKES RECOMMENDATIONS TO THE BOARD OF DIRECTORS REGARDING SALARY AND BENEFITS.

OFFICER ELECTION PROCESS

PART VI, LINE 6 & 7A

DUCKS UNLIMITED, INC. (DUI) IS A MEMBERSHIP ORGANIZATION. THE OFFICERS OF DUI, OTHER THAN THE CHIEF EXECUTIVE OFFICER AND EXECUTIVE SECRETARY, SHALL BE ELECTED FROM THE MEMBERS OF DUI. ONLY THOSE INDIVIDUALS THAT ARE CURRENT MEMBERS OF DUI SHALL BE ELIGIBLE TO SERVE AS AN OFFICER. THE AFFAIRS OF DUI ARE MANAGED BY ITS BOARD OF DIRECTORS. UPON DISSOLUTION OR WINDING UP OF DUI, ITS ASSETS REMAINING AFTER PAYMENT, OR PROVISION FOR PAYMENT, OF ALL DEBTS AND LIABILITIES OF THIS CORPORATION SHALL BE DISTRIBUTED TO A NONPROFIT FUND, FOUNDATION OR CORPORATION WHICH IS ORGANIZED AND OPERATED FOR CHARITABLE PURPOSES AND WHICH HAS ESTABLISHED ITS TAX EXEMPT STATUS UNDER SECTION 501(C)(3) OF THE IRS CODE.

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Employer identification number 13-5643799

PUBLIC AVAILABILITY OF DOCUMENTS AND POLICIES PART VI, LINE 19 DUCKS UNLIMITED MAKES ITS CONSOLIDATED FINANCIAL STATEMENTS, GOVERNING DOCUMENTS, AND CONFLICT OF INTEREST POLICY AVAILABLE TO THE PUBLIC ON ITS WEB SITE (DUCKS.ORG).

PART XI, LINE 9 PENSION AND POST-RETIREMENT BENEFIT LIABILITY ADJS OTHER THAN NET PERIODIC COSTS \$4,336,543

PART IV, LINE 14A

DUI HAS A TEMPORARY EMPLOYEE RESIDING IN CANADA THAT IS ASSISTING WITH IT

PART XI LINE 8

THE ACCOMPANYING CONSOLIDATED BALANCE SHEET AND CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2017 HAVE BEEN REVISED TO CORRECT AN IMMATERIAL ERROR RELATED TO THE REPORTING OF TRANSACTIONS ASSOCIATED WITH MITIGATION BANKING. MITIGATION BANKING REFERS TO WETLAND MITIGATION PROJECTS THAT ARE USED TO OFFSET NEGATIVE WETLAND IMPACTS AS REQUIRED UNDER FEDERAL LAW THROUGH THE CLEAN WATER ACT, SECTION 404. IN SUCH PROJECTS, DU WORKS WITH THE CORPS OF ENGINEERS TO COMPENSATE FOR UNAVOIDABLE IMPACTS TO AQUATIC RESOURCES PERMITTED UNDER SECTION 404 OR SIMILAR STATE OR LOCAL WETLAND REGULATION. THESE TRANSACTIONS WERE PREVIOUSLY ACCOUNTED FOR AS CONTRIBUTIONS RATHER THAN AS EXCHANGE TRANSACTIONS. TO CORRECT THIS ERROR IN 2018, THE FOLLOWING AMOUNTS IN THE CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2017

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HAVE BEEN CORRECTED FROM PREVIOUSLY REPORTED AMOUNTS RESULTING IN A DECREASE IN TEMPORARILY RESTRICTED HABITAT REIMBURSEMENTS OF APPROXIMATELY \$4,023,000, A DECREASE IN NET ASSETS RELEASED FROM

AN INCREASE IN UNRESTRICTED SUPPORT AND REVENUES OF APPROXIMATELY \$1,428,000 AND A DECREASE IN TEMPORARILY RESTRICTED NET ASSETS AT JUNE 30, 2016 OF APPROXIMATELY \$5,818,000. IN ADDITION, DEFERRED REVENUES OF APPROXIMATELY \$8,413,000 WERE RECORDED ON THE CONSOLIDATED BALANCE SHEET AS OF JUNE 30, 2017. THIS CORRECTION HAS NO EFFECT ON OPERATING REVENUES OR CASH FLOWS.

FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES	<u> </u>		
DESCRIPTION	GRANTS	EXPENSES	REVENUE
DUCKS UNLIMITED MAINTAINS A PUBLIC POLICY			
PRESENCE IN WASHINGTON, DC BECAUSE OF THE			
CRITICAL IMPORTANCE OF PUBLIC POLICY TO			
MAINTAINING WETLAND AND ECOSYSTEMS THAT			
SUPPORT MIGRATORY WATERFOWL		3,353,479.	
TOTALS	_	3,353,479.	

FORM 990, PART VI, LINE 17 - STATES

AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA,

RI, SC, SD, TN, TX, UT, VA, WA, WV, WI, WY

ATTACHMENT 2

Schedule O (Form 990 or 990-EZ) 2017	Page 2
Name of the organization	Employer identification number
DUCKS UNLIMITED, INC.	13-5643799
	ATTACHMENT 3

990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS	DESCRIPTION OF SERVICES	COMPENSATION
WETLANDS CONTRACTING, INC. 6952 HENDERSONVILLE HIGHWAY WALTERBORO, SC 29488	HABITAT RESTORATION	1,859,248.
M & C OILFIELD SERVICES, INC. 5121 HIGHWAY 90 EAST LAKE CHARLES, LA 70615	HABITAT RESTORATION	1,462,378.
LANDWEHR CONSTRUCTION, INC. P.O. BOX 1086 ST. CLOUD, MN 56302	HABITAT RESTORATION	1,387,496.
WILCO MARSH BUGGIES, INC. P.O. BOX 710 MARRERO, LA 70073	HABITAT RESTORATION	1,083,197.
COASTAL DREDGING COMPANY, INC. 19128 ROBERT ROAD HAMMOND, LA 70401	HABITAT RESTORATION	1,080,750.

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SCHEDULE R (Form 990) Related O Department of the Treasury Intermal Revenue Service Complete if the org	Related Organizations and Unrelated Partnerships Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information.	d Unrelated on Form 990, Part IV Form 990. tructions and the lat	Partnershi , line 33, 34, 35b, 3 st information.	ips 6, or 37.		OMB No. 1545-0047 2017 Open to Public Inspection
Name of the organization DUCKS UNLIMITED, INC.					Employer identification 13-5643799	Employer identification number 13-5643799
Part I Identification of Disregarded Entities. Complete	if the organization answered "Yes" on Form 990, Part IV, line 33.	wered "Yes" on F	orm 990, Part IV	V, line 33.		
(a) (if applicable) of disregarded entity		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entitv
(1) DUCKS UNLIMITED LANDS, LLC ONE WATERFOWL WAY MEMPHIS, TN 3	38120 COI	CONSERVATION	DC			N/A
(2)						
(3)						
(4)						
(5)						
(6)						
Part II one or more related tax-exempt Organizations.	ons. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had ind the tax vear.	ganization answe	red "Yes" on Fo	orm 990, Part IV,	line 34, because	it had
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?
						Yes No
(1) WETLANDS AMERICA TRUST, INC. 36-3330394 ONE WATERFOWL WAY MEMPHIS, TN 38129	94 CONSERVATION	DC	501(C)(3)	11A	DUI	X
(2) DUCKS UNLIMITED GROUP RETURN 91-2009004 ONE WATERFOWL WAY MEMPHIS, TN 38120	04 CONSERVATION	DC	501(C)(3)	7	DUI	X
(3)						
(4)						
(5)						
(9)						
(1)						
For Paperwork Reduction Act Notice, see the Instructions for Form 990.	-	-	-	_	Schedule	Schedule R (Form 990) 2017

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DUCKS UNLIMITED, INC.

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Schedule R (Schedule R (Form 990) 2017													Page 2
Part III	Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.	ted Organizations more related orga	S Taxable anization	s treated as a p	ship. Comple	ete if the Juring th	e organizatic ìe tax year.	n answered "	/es" on	Form 9	90, Part IV,	line 3	4	
N N	(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	Predominant Predominant income (related, excluded from excluded from sections 5/2 - 5/4)	inant elated, ed, from der 2 - 514)	(f) Share of total income	al (g) Share of end-of- year assets		Disproportionate allocations? an	(i) Code V - UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
(1)			6						Yes	N N N		Yes	0 N	
(2)														
(3)														
(4)														
(5)														
(9)														
(2)														
Part IV	Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.	ted Organizations d one or more reli	s Taxable ated org	e as a Corpora anizations treat	t tion or Trus ted as a corp	tt. Comp poration	olete if the or or trust durit	ganization an: og the tax year	swered	"Yes" o	n Form 990	, Part	, Š	
	(a) Name, address, and EIN of related organization	of related organization		(b) Primary activity		(c) Legal domicile D (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)		(f) Share of total income	(g) Share of end-of-year assets		(h) Percentage ownership	e Section 512(b)(13) controlled entity?
														Yes No
(1)							_							
(2)														
(3)														
(4)														
(5)														
(9)														
(7)														
JSA 7E1308 1.000				_	_	-					Sched	dule R (Form (Schedule R (Form 990) 2017

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DUCKS UNLIMITED, INC.

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Schedule R (Form 990) 2017

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Note: Complete line 1 if any entity is listed in Parts II. III. or IV of this schedule.					Yes 1	No
	h one or more relate	d organizations list	ed in Parts II-IV?			
a Receipt of (i) interest. (ii) annuities. (iii) rovalties or (iv) rent from a controlled entity		þ		1a		×
Gift, grant, or capital contribution to related organization(s)				1b	×	
c Gift. grant. or capital contribution from related organization(s)				1c	X	
				1d	×	
				1e		×
	•	- - - - - -	-			
f Dividends from related organization(s)				1f		\Join
a Sale of assets to related organization(s).				19		×
Purchase of assets from related organization(s)				1 h		$ \Join$
Exchange of assets with related organization(s)				=		×
i Lease of facilities. equipment, or other assets to related organization(s).						$ \Join$
						þ
k Lease of facilities, equipment, or other assets from related organization(s)		-		7	_	۹
I Performance of services or membership or fundraising solicitations for related organization(s)	ion(s)			=	_	
m Performance of services or membership or fundraising solicitations by related organization(s),	on(s).			7	×	
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	×	
o Sharing of paid employees with related organization(s).		-		10	X	
						:
				1p	_	× >
q Reimbursement paid by related organization(s) for expenses				10		4
r Other transfer of cash or property to related organization(s)				1		\times
Other				1s		$ \rtimes $
2 If the answer to any of the above is "Yes," see the instructions for information on who must	complete this	line, including cover	including covered relationships and transaction thresholds	action threshol	ds.	
(a) Name of related organization		(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved	termining volved	-
(1) DUCKS UNLIMITED, INC. GROUP RETURN	10		45,351,077.	FMV		
(2) WETLANDS AMERICA TRUST, INC.	1D		52,308,431.	FMV		
(3)						
(4)						
(5)						
(6)						
JSA 7E1309 2.000			Sch	Schedule R (Form 990) 2017	1 990) 2(017

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Part VI Unrelated Organizations Taxable as a Partnership.	Taxable as a Partne		Complete if the organization answered "Yes" on Form 990, Part IV, line 37.	nization ar	nswered "Yes	" on Form 96	0, Part	V, line 37.		
Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.	n entity taxed as a pa ganization. See instru	rtnership throug uctions regardir	gh which the ori ng exclusion for o	ganization certain inve	conducted mo stment partne	re than five p∈ rships.	ercent of	its activities (meas	sured by tot	al assets
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e) Are all partners section 501(c)(3) organizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?	(1) tiorate Code V - UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?	(k) Percentage ownership
(1)								>		
(2)										
(3)										
(4)										
(5)										
(6)										
(1)										
(8)										
(6)										
(10)										
(11)										
(12)										
(13)										
(14)										
(15)										
(16)										
ASL								ScI	Schedule R (Form 990) 2017	m 990) 2017

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DUCKS UNLIMITED, INC.

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 Part VII
 Supplemental Information

 Provide additional information for responses to questions on Schedule R. See instructions.

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