



# MODU WingBeat

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WINGBEAT  
EST JAN 2008

JANE BELL, EDITOR

Features:

2017 State Awards

New Area Chairmen

Final Flight

Major Donors

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## 2017 John Wagster Award Winner Gene Cole

The **John Wagster Distinguished Service Award** is a discretionary award selected by the state chairman to recognize volunteers who have performed in a distinguished manner over an extended period of time. We are privileged to share some memories of John Wagster with one of his cherished hats. This hat was donated back to DU by a DU volunteer and will remain with us to help celebrate John Wagster, this award, and what all he did for the Ducks.

This year's recipient of the Wagster Award is a long time DU leader known to many across the state. He served time as our DU state treasurer a few years ago, and has also served as area chairman, zone chairman, and district chairman. He has always been a volunteer you can count on. He has helped start numerous DU committees over the past 25 years. He helps out any committee who asks for his help, carries a truckload of Greenwing games and activities to every event he attends, and is willing to handle any detail relating to a DU event when asked.

This gentleman arrives early and stays late at nearly every DU event he attends, whether or not it's an event in his assigned district or an event nearby just needing a little extra help. He is one of the hardest working volunteers you will ever find. He gives generously of not only his personal time but also of his financial resources. He is currently a DU Diamond Life Sponsor, having achieved this level recently. If you want to hear and see DU passion in action, just talk or follow this gentleman around. He is always courteous and polite to everyone he meets and works very effectively with people he does not know as well as those he has known for a long time. He portrays a positive attitude in everything he does. He does not believe in the impossible, but only looks at difficult tasks as a personal challenge. And he regularly prevails.

Congratulations to the 2018 Missouri DU Wagster Award recipient **Gene Cole of Blue Springs, Missouri!!**



Past Wagster Award Winners presenting to 2018 recipient Gene Cole

L-R: Sharon Koch, Rita Molitor, Don Molitor, Norm Zinck, Jane Bell, Gene Cole, Doug Burch, Jim Talbert, Musial Wolfe, Ginny Zinck, Greg Bowman, Tim Reger, and Tom Shryock

## ***Area Chairman of the Year***

The **Area Chairman of the Year Award** is National DU award that recognizes extraordinary achievement by a committee during the year. Criteria for this award include qualifying for the 10/30 Growth Incentive Program coupled with percentage increases in the categories of net/net dollars and membership along with the positive change in event efficiency for all events combined compared to the prior year.

We recognized a candidate from each region with the Excellence in Leadership Awards. The finalists are: Christian County, NEMO, and Cape Girardeau County.

The recipient of the 2018 Area Chairman of the Year Award has been a DU volunteer for 20 years. He has held the area chairman position on his local DU committee more than once during his time with DU. He is a sponsor and a feather society member as well. He and his family are truly dedicated to DU and our mission. During 2017 under his leadership his chapter saw significant increases in their dinner event and sponsor event, both in net/net income and attendance. They are also one of the top calendar selling committees in the region and they have started holding Greenwing events as well. This year, Missouri Ducks Unlimited is proud to present the Area Chairman of the Year Award to

**David Parker with the Cape Girardeau County DU chapter.**

**L-R: Galen Johnson, Amy Batson, David Parker, Rick Eftink, Norm Zinck, Bill Sarafin, Jim Talbert**



### **Excellence in Leadership**



**L-R: Jim Talbert, Galen Johnson, Norm Zinck, Amy Batson, Bill Sarafin with (front) Rick Eftink and David Parker**

## ***Excellence In Leadership—West***

This DU Volunteer from west Missouri has been an area chairman for the past four years and a DU volunteer for at least the last eight years. The team he led to great successes over the last four years consisted of several experienced volunteers and many new volunteers. He understands the long-term success of a Ducks Unlimited committee depends heavily upon the continual recruitment of new volunteers.

This young man's DU committee has hosted multiple fall events on a regular basis and has worked to host ever growing membership dinners each spring. His chapter's recent dinner event just two weeks ago had 340 plus in attendance!

As with any great DU leader, this volunteer has been quick to recognize that our DU conservation work cannot be adequately accomplished by hosting fundraising events alone. This leader has developed a team of volunteers who have run SBA easels, conducted online raffles, hosted bingo nights, and SNO events, while also recruiting major donors to Ducks Unlimited over the last 4 years. He became a Feather Society Member in 2016.

Please help me congratulate the West Missouri DU Excellence In Leadership Award to Area Chairman **Scott Lambeth of Christian County Ducks Unlimited.**

## ***Excellence In Leadership—North***

This chapter restarted just five years ago and has grown ever since. First year results were right around \$3,000 growing each year until last year came in with over \$11,500 for the ducks. They have also grown with volunteers and members. She is also a regional coordinator for North and North East MO. Congratulations goes out to the **NEMO Chapter and Brad and Linda Leffeler.**

### **Excellence in Leadership**



**L-R: Jim Talbert, Galen Johnson, Norm Zinck, Jason Pritchard (accepting for Scott Lambeth), Amy Batson, Bill Sarafin**

### **Excellence in Leadership**



**L-R: Jim Talbert, Brad & Linda Leffeler, Galen Johnson, Norm Zinck, Amy Batson, Bill Sarafin.**

## ***MODU Family of the Year***

### ***The Pritchard Family, Christian County***

Have your  
Committee Take  
FLIGHT. Set  
Goals, attain  
them and watch  
the fun begin!

**Recruiting is a  
year round job.  
You never know  
when you will  
meet your next  
committee  
member.**

***2019 MODU State  
Convention  
March 15-17  
Mark your calendars  
Celebrate MODU  
America!***

#### **TEAM MODU**

You will meet so  
many people with  
the same passion.  
Invite your  
friends and  
family to be a  
part of a great  
team.

Family of the Year award was established in 2012 and is presented to a family that exonerates the expectations and works together as a team for Missouri Ducks Unlimited.

Our family of the year deserving of this high honor for 2017 is a name common to those who monitor Missouri DU emails throughout the year. The gentleman leading this family is always encouraging and complimenting chapters and committees for their fundraising accomplishments when he hears about other Chapter's success stories through emails or conversations. He is currently a DU regional coordinator and holds a very important and highly productive leadership role on our Missouri Capital Campaign Committee. He has also held positions such as area chairman and district chairman over his 15-year career supporting Missouri DU. His dear wife is always present at their local chapter functions selling raffle tickets or running a game to help raise money for our wetlands. These two leaders of their family take the DU mission very seriously and continually put their heart and soul into Ducks Unlimited.

In 2017 this family was instrumental in starting the first ever Missouri Ducks Unlimited Varsity (high school) chapter at Ozark High School and supported their oldest son, Dylan, as he led the committee as a co-chairman. Their younger son, Ethan, and daughter, Madyson, are always working at the local committee's events doing something to help things run smoothly and efficiently. For many years Dylan and Ethan ran the Greenwing games at all the Christian County DU fundraisers. Jason and JoAnn became DU Feather Society members in 2015 and DU Life Sponsors in 2016. Jason is a prolific producer and recruiter of Ducks Unlimited Sponsors, Silver Sponsors, Gold Sponsors, Life Sponsors and Feather Society members out of the southwest Missouri region. In 2017, Jason and JoAnn signed up two of their children as Feather Society members to help Missouri DU reach the #1 position in the nation for Feather Society members.

We owe a debt of gratitude to our 2017 Missouri DU Family of the Year,

**Jason, JoAnn, Dylan, Ethan, and Madyson Pritchard.**



L-R: Jim Talbert, Bill Sarafin, Madyson Pritchard, Norm Zinck, JoAnn & Jason Pritchard, Dylan & Ethan Pritchard, Amy Batson, Galen Johnson.



## ***National Chapter Excellence Awards***

The following chapters earned the National DU Chapter Excellence Awards: Chapters must meet the following growth criteria in the calendar year. The main Dinner (D) event must be 10/30 compliant.

### **Ranking Categories:**

- All income (to include event income, non-event major donor income from chapter's assigned zip codes, SBA proceeds and direct mail proceeds from a chapter's assigned zip codes)
- Event income for all chapter events
- All members (event members and direct mail members from a chapter's assigned zip codes)
- Event attendees from all chapter events
- Volunteers

### **Bronze Level:**

Growth in 3 of the above ranking categories.

### **Silver Level:**

Growth in 4 of the above ranking categories.

### **Gold Level:**

Growth in 5 of the above ranking categories.

Greater Kansas City  
Gateway Greenheads  
Moniteau County  
Odessa  
Warrenton

Jefferson City  
Cape Girardeau County  
White River  
Bates County-Butler  
Longview  
Big Piney  
Crooked River  
Callaway County  
Benton County  
Carthage

Ozark Tigers Varsity  
Saline County  
Blackwater  
Lexington  
Lost Creek  
South Boone County

## ***2017 Canvasback Award***

In order for a chapter to earn this award, they must qualify and earn three Black Ducks in a row (5 Mallard awards back to back). In an unprecedented fashion, in Calendar year 2017, Missouri DU has 1 chapter who qualified for their 2nd Canvasback Award! This means they have earned 4 Black duck awards back to back!

This Chapter recognizes the importance of a diversified approach to fundraising, not only to reach their chapter goals but for the success of Ducks Unlimited's conservation mission. This chapter managed multiple events throughout the year, sold calendars, ran SBA easels, conducted an online gun raffle, and recruited multiple major donors and Feather Society commitments from their community.

**Congrats to Christian County Ducks Unlimited**



L-R: Jim Talbert, Bill Sarafin, Norm Zinck, Elizabeth & Trevor Reger, JoAnn & Jason Pritchard, Amy Batson, Galen Johnson

**Don't forget  
your Major  
Donors!**

**Take the  
time to  
personally  
invite them  
to your  
event.**

**Keep them  
active in our  
great  
organization.**

**2019 MODU  
State Convention  
March 15-17  
Mark your calendars  
Celebrate MODU America!!!**

**Always source  
new committee  
members.  
When your  
committee  
grows so does  
your success.**

## 2017 TEAL Flight Awards

For the Teal flight, a committee must achieve a growth in net/net dollars and adult members of 0-4% for all events in the calendar year combined, produce a 50% or greater net/net to gross efficiency and meet 10/30 requirements for all events for the calendar year. MODU 2017 Teal flight award winners:

Blackwater  
Bluff City  
Carthage  
Columbia  
Grand River  
Kirksville  
Lost Creek



Ozark Tigers Varsity  
Sedalia  
St. Louis Sponsors  
St. Peters  
Squaw Creek  
Veterans and Sportsmen of Mid Mo

## 2017 Wood Duck Flight Awards

The committee must achieve a growth in net/net dollars and adult members from 5-9% for all events combined in the calendar year, produce a 55% or greater net/net to gross efficiency and meet 10/30 requirements for all events.

MODU 2017 Wood Duck flight award winners:

Gateway Greenheads  
Kearney  
Moniteau County



## 2017 Pintail Flight Awards

The committee must achieve a growth in net/net dollars and adult members from 10-14% for all events combined in the calendar year, produce a 60% or greater net/net to gross efficiency and meet 10/30 requirements for all events. MODU 2017 Pintail flight award winners:

Cass County  
Jefferson City  
Mid-East

Monroe City  
Odessa  
Saline County  
Two Rivers Suzies

## 2017 Mallard Flight Awards

The committee must achieve a growth in net/net dollars and adult members over 15% for all events combined in the calendar year, produce a 65% or greater net/net to gross efficiency and meet 10/30 requirements for all events. MODU 2017 Mallard flight award winners:

Bates County	Dexter Greenheads
Benton County	El Dorado Springs
Callaway County	Glenn Chambers
Cape Girardeau County	Great Rivers-St. Charles
Christian County	Lake Stockton
Crooked River	NEMO
Davis Creek	University of Missouri-MIZZOU
	White River





Like us on  
facebook  
Missouri  
Ducks  
Unlimited

## District Chairman Flight Awards

Identical criteria as committee top flight awards, except that the award is based upon performance in the entire district chairman's district.

### Teal Flight:

Brad Bromwell  
Craig Sinclair  
Jeremy Tennison  
Wayne Wilson  
Norm Zinck

### Wood Duck Flight:

Grant Collins  
Tony Abbott  
Scott Loomis

### Pintail Flight

Tonya Winfrey

### Mallard Flight

Jerry Ford  
Mike Grady  
Jason Pritchard



Grant Collins—Tony Abbott



Mike Grady—Jerry Ford—Jason Pritchard

## Area Chairman Medallion Watch Awards

This award recognizes area chairmen that have both membership and sponsor events, increase adult membership by 10% or 20 members, have a net/net dollar increase of \$1,000.00 or more for all events combined in the calendar year and attend their regional meeting or the state convention.

Cape Girardeau  
Jefferson City  
Moniteau County



Mark your  
calendar.  
State  
Convention  
March 15-17  
2019

**Have You  
Feathered???? A  
simple process to  
give one last time  
to DU!**

**For info contact  
Tom Shryock**

tshryock@ms-app.com

## Annual Participation of Major Donors

It's always the goal of Ducks Unlimited to keep all of the members active from year to year by renewing their memberships. There are many classifications of members like the regular member, bronze, silver or gold sponsors, feather society members and Greenwings. Major donors, starting with life sponsors, have sometimes fallen off the radar screen of committees.

Part of the requirement for the DU national major donor awards revolves around the annual participation of our major donors. What is participation? It is when a major donor has attended a DU event or made a payment on their pledge. Our state goal is to have 75 percent of our major donors participate in 2018. Your committee can help by inviting your major donors to your event or even just selling them a calendar. With your help, we can attain this goal and meet our requirements for national awards. Thanks for your support in making this happen for MODU!



### ***State Chair Award of Merit***

A discretionary award selected by the state chairman to recognize outstanding long-term performance by either a committee or an individual.

### ***State Chair Award of Merit—SEMO***

***Mike Wilburn, Dexter Greenheads***

This recipient of the State Chairman Award of Merit has over ten years of service to Ducks Unlimited as a volunteer. He is a sponsor and a feather society member as well. Not only is he a leader on his local committee, but he is also a regional coordinator and helps with other committees within the region. He understands the importance of our mission and continuously looks for ways to improve our regional performance by serving on the state campaign committee for example. He is an avid waterfowl hunter and truly a great friend of the ducks with his tireless efforts to help us put more acres of habitat on the ground. Congratulate the State Chairman Award of Merit: Mike Wilburn with the Dexter Greenheads chapter.



Mike Wilburn



### ***State Chair Award of Merit—North*** ***Joe Gates & Conner McDermott, MIZZOU***

This chapter has a new set of leaders this year and they attended the University Chapter Leadership Conference in Memphis last August. In 2017, the Mizzou Chapter restarted their fundraising event with a shoot at Prairie Grove. There were 110 in attendance and netted a nice \$7,000 plus MO DU Calendar Sales of over \$6,500. These achievements allowed MIZZOU to place 22<sup>nd</sup> overall in the nation for college chapters. Congrats go out to co-chairs Joe Gates and Conner McDermott.



### ***State Chair Award of Merit-West*** ***Nik Perkins, Lost Creek***

Our West Missouri State Chairman's award of merit recipient in 2017 is a DU member who is very new to Missouri Ducks Unlimited volunteerism. He responded to our DU magazine's regular ad asking "Is DU in Your Hometown?" He called the regional director early in 2017 about starting a chapter in his community. He soon started recruiting local duck and goose hunters and other community members to form a DU Committee. He began hosting planning meetings to discuss ideas and methods necessary for a fall event. He and his wife Brandi pledged to become DU Life Sponsors early in 2017, before their first DU event. This young man's sons Issak and Patrick, who are also avid hunters, helped him plan their inaugural event last September. Nik also worked with the Missouri Highway Department to adopt a portion of Highway 36 near Cameron for litter cleanup by his Committee. A large "Lost Creek DU Chapter" Adopt-A-Highway sign is now in place on highway 36 near Cameron. Their inaugural event last September was a huge success with a full hall and lots of enthusiasm. Please help me congratulate the West Missouri State Chairman's award of merit to Nik Perkins of the new Lost Creek DU Chapter in Cameron.

Tanner Smith  
& Ryan Hiller  
accepting.

L-R: Jim  
Tallbert, Galen  
Johnson, Norm  
Zinck and Bill  
Sarafin.

L-R: Bill Sarafin, Jim Talbert, Norm Zinck, Nik Perkins,  
Amy Batson, Galen Johnson.



## Black Duck Awards

## 2017 Black Duck Awards

For a chapter to achieve the Black Duck award, they must qualify for a Mallard flight award for three consecutive years. On the 3rd year of qualifying for the Mallard award, the chapter will receive the Black Duck award. This means that a chapter has grown over 45% in attendance and net/net dollars in the last 3 years. The following chapters have achieved the Black Duck in calendar year 2017.

### Bates County

### Bates County Christian County Cape Girardeau County

For a district chairman to achieve the Black Duck award, the cumulative total from the chapters they lead must qualify them for a Mallard flight award for three consecutive years. On the 3rd year of qualifying for the Mallard award, the district chairman receives the Black Duck award. This means that a district chairman's chapters have grown over 45% in attendance and net/net dollars during the past 3 years. District Chairmen achieved the Black Duck award in calendar year 2017:

### Jason Pritchard

### Christian County

### Cape Girardeau County

## Waterfowl Officer of the Year— Eric Heuring

Conservation Agent Eric Heuring is assigned to Dunklin County in the Southeast Region of Missouri. He is in his 15th year as a Conservation Agent. Eric has a diverse county which includes upland game, big game, and commercial fishing activities on the St. Francis River with more than 70 miles of river, most of which is waterfowl hunted. Eric also has Ben Cash, Hornersville, Wilhelmina, and Little River Conservation Areas that have good duck hunting opportunities and pressure. He has the floodway ditches which serve as an avenue for waterfowl. The agricultural landscape of Dunklin County is sought after by waterfowl hunters throughout the United States and has gained the attention of waterfowl guides throughout the Midwest who now come here each year. His comprehensive waterfowl enforcement and education program includes schools in his county and assistance with waterfowl education programs throughout his county. He has good rapport with the news media and is very informative to the public on wildlife related regulations. He works a varied schedule to ensure that he meets the needs of the public and to certify hunters are adhering to the regulations of the Missouri Wildlife Code.

Eric's first assignment as Conservation Agent was Dunklin County, where he remains. He has worked beside several agents in neighboring counties, and has mentored several college students on their way to becoming Conservation Agents. Eric is an avid waterfowl hunter, and has been for years. He was taught early the art of waterfowl hunting by his dad, and later, by his father-in-law in Western Tennessee and the Bootheel of Missouri. Eric received honors as the Agent of the year in 2006, and not only brings other enforcement tools as an aid, but also his experience as a hunter.

Eric's duties include waterfowl education, wetlands protection, involvement with youth in waterfowling, participation with waterfowling organizations, and enforcement. Last year, Eric issued 25 waterfowl violation warnings, 43 assisted waterfowl arrests, and issued 26 waterfowl citations.

Please help me congratulate

Eric Heuring as the 2018 Missouri  
Waterfowl Conservation of the Year.



Radio Spots free  
publicity for  
your event



Ticket Sales—In  
advance - is your  
committee primary  
focus.

You can't hope for  
walk-in business.

SELL SELL SELL



## Major Donor Recognition State Convention

New Feather Society Members at State Convention:

Kent and Debbie Adams, Bowling Green, MO

Madyson Pritchard, Ozark, MO

New Life Sponsors Commitments at State Convention Convention:

Rick and Jeanette Limback, Warsaw, MO

Russell and Tina Chambers, Columbia, MO

Tim and Jennifer James, Columbia, MO

Craig and Suzanne Rodekohr, Lexington, MO

Renee Hahne, Columbia, MO

Anonymous – at donor's request.

Eric and Jennifer Reeter, Chillicothe, MO

Diamond Life Sponsor plaque recognizing Gene and Teresa Coles' completion of their pledge.



Madyson Pritchard  
Ozark, MO



Kent and Debbie Adams  
Bowling Green, MO



Rick and Jeanette Limback,  
Warsaw, MO



Russell and Tina Chambers Columbia,  
MO



Tim and Jennifer James Columbia,  
MO



Gene and Teresa Cole  
Blue Springs, MO



Craig and Suzanne Rodekohr  
Lexington, MO



Renee Hahne  
Columbia, MO

## Recruiting—Growing Ducks Unlimited Volunteers

Tony Berter, State Chair-Elect

"If at first you don't succeed try, try again!" A senior volunteer in Missouri Ducks Unlimited used this tactic on me many years ago. I was new to the neighborhood, I'm sure he noticed the black Labrador in the yard and my DU sticker in the truck window. Bet he even said to himself, "Where has this guy been hiding?" Every weekend he would stop by my house for a chat and see if I would be interested attending the next committee monthly meeting. His approach worked, I went and now I try my best to grow Ducks Unlimited membership as often as possible.

What are some ways to recruit for Ducks Unlimited? Be persistent, continue to ask! Face-to-face with a firm handshake does work, so don't give up. Also, ask the ladies to join. She may not like to duck hunt but could benefit your committee needs. We need to involve all family members to recruit new individuals. You can use social media like blogs, Facebook, Twitter, Snap Chat, Flickr and others soliciting sites to recruit new Ducks Unlimited members. Use your circle of friends getting event tickets to them well before an event. Wear your Ducks Unlimited logo clothing, purchase a MO DU license plate, and put a DU sticker on your auto. These are also easy ways to recruit.

At your event recognize your hard-working volunteers. Design a thank you certificate for presentation during the event. Praising in public is a huge benefit. Ask your Regional Director to host a recruitment drive. Afterwards, stay in contact with those that attended. Get them any information they requested and let them know the date when your committee will meet. If they cannot attend keep them in mind for the next meeting or event. Use your Regional Directors call list and contact those individuals who have not attended a function recently. Persistence pays off.

Recognize business leaders during your event. Make 'Thank You' cards out after the event and mail to underwriters, donors and sponsors. Once you have recruited a new member keep them involved with your committee plans. Make sure to introduce him/her to the group. Find out their likes and dislikes. Ask a committee member to mentor this new recruit. Show them how different events are put together and teach them the DU National reporting requirements. Listen to their new ideas so they will want to participate. New Ducks Unlimited members bring talents that will propel your committee to the next award level. Walt Disney said, "If you can dream it, you can do it." Set recruitment goals, if your last event had one hundred attendees, try to increase it by ten percent each year. If we all recruited one new member, our Ducks Unlimited membership will flourish this year and for years to come!

## Lost Creek Chapter

Nik Perkins and the Lost Creek Chapter keep working together to make their committee strong and successful. In March, they were out on the highways of MO keeping their Adopt-A-Highway section clear of debris. Great job of looking out for our environment in addition to all you do for Ducks Unlimited.

June 23 they hosted their first trap shoot at Smithville Lake.



Like us on facebook  
Missouri Ducks Unlimited

Have your  
Committee Take  
FLIGHT. Set  
Goals, attain  
them and watch  
the fun begin!



Recruiting is a  
year round job.  
You never know  
when you will  
meet your next  
committee  
member.

Have You  
Feathered???? A  
simple process to  
give one last time  
to DU!

For info contact  
Tom Shryock

tshryock@ms-app.com

## 2018 New Area Chairmen

Welcome and congratulations to the class of 2018 new area chairmen. Thank you for leading your volunteers to successful event planning and execution. You are a very important part of the MODU team success. Learn from your predecessors and your chapter management team that includes your district chairman, regional coordinator, regional director and state officers. They are all here to help you succeed and have the best event ever. Remember, your "DU store" is only open for a 3-5 hour period. You need to keep your attendees having fun and raise the dollars for the ducks.

What are the keys to a successful event? Fill the house by selling tickets in advance of your event. Ask your friends, family and every outdoorsman to buy a ticket. If they are unable to attend, ask them to buy a membership to support the cause. Publicize the event via electronic media like FaceBook, Twitter, Instagram, email, etc.

Keep your expenses in check. Monitor meal costs and bar costs. Make sure you are using each event item to raise the most dollars for the ducks when you are deciding if an item is going to be used on the live or silent auctions or raffles and games. Don't give away the store. The general rule is to have a DU item return 2:1 or 3:1 ratio on your cost. If you think an item won't meet those criteria, maybe don't order it.

Have a fun night planned for your attendees so they will want to come back for your next event. Keep your committee engaged and having fun. Fun is infectious and it starts with the committee!

Cape County	Rick Eftink
Caruthersville	Dustin Price
Dexter Greenheads	Ryan lee
Jefferson City	Daniel Lincoln
Marmaton Valley	Mike Buehler
Mexico	Dustin Creed
Mizzou	Conner McDermott
Mizzou	Joe Gates
Mo. State	Kendall Overkamp
Ozark Tigers	Dylan Pritchard
Ozark Tigers	Tanner Lambeth
Puxico Pintails	Renee Holt
Sedalia	Cheyenne Zinck
Squaw Creek	Melinda Graves
St. Joe	Baley Aldrich
St. Joe	Bryson McManus
STL Mid County	Ty Whiting
Swameast/Sikeston	Zac Secoy

### TIME

Time is the greatest resource of your committee members. Discover their talents and let them use those talents to make your event successful.

Not everyone can sell a bunch of tickets. Not everyone can source cash donations. Not everyone can be at every meeting. Not everyone can sell raffle tickets or calendars. Not everyone can run check-in or check-out. Not everyone can set up a display. Not everyone can source sponsors. Not everyone can use social media. BUT someone can do each of those tasks very well. FIND that someone and watch them do great things for your team.

# NEW AREA CHAIRMEN

Mark your calendar.  
State Convention  
March 15-17,  
2019



## Volunteer Gear—Your New Right Hand

Jan Grady, Stockton DU

The Ducks Unlimited volunteer resource website was created to assist volunteers in fulfilling their mission of raising the needed funds for DU's wetland conservation goals. Whether you help organize an event or manage a Sealed Bid Auction, all the tools, tips and information you need are online at DU Volunteer Gear.

If you are a first-time user, you will need to register. This consists of setting up a username and a password. When you log in, use your membership ID number as the username, ***removing any leading zeros***. Your membership ID can be found on your DU Magazine mailing label. ***Please note: the system limits your password to 8 characters***. Be sure to make note of your username and password and keep it where you can find it, for future reference.

To establish a Volunteer Password, start by accessing the Volunteer Resource Site and type in or copy and paste the address into the URL address:

[www.volunteergear.ducks.org](http://www.volunteergear.ducks.org)

Download "Registering for Volunteer Gear" and follow the directions for setting up an account.

Once you have registered you are ready to begin working in DU Volunteer Gear. When you log in you will see the following on the right-hand side of the page:

### Volunteer Resources

[Event Resources](#)

[Recruitment](#)

[Youth and Education](#)

[Conservation](#)

[Public Policy](#)

[Major Donor and Feather Society](#)

Take time to look at these resources and become familiar with them. They will help you with planning and organizing your event.

At the top of the same page you will see "My Events". Click on "My Events" and it will bring up a list of your chapter's past and future events. Your upcoming event should be the one you will want to select. For example, your next event is 6 October 2018. You would select this date and a new page will open. You will then see "Menu". Select **Menu** and a drop-down box will appear. Take the opportunity to go through each of the items listed and become familiar with them. Again, they will help you with your planning and organization of your upcoming event. You can order your DU invitations, place an order for DU event merchandise, do your web ad/ticket set-up and view web advertisement. You can also manage your on-line ticket sales. These valuable resources are made available for DU volunteers to use. Your time and dedication, as a DU volunteer, is greatly appreciated.

## Grand Giveaway - July 21, 2018

Do you have an entry for the 2018 Grand Giveaway? If not, you can still attend and have a chance to get an entry for the 2018 prize and the first entry for the 2019 prize. Each entry winner receives 2 tickets to the event. Tickets are \$25 per person if you want to attend.

Join us on Saturday, July 21 at the Stoney Creek Inn and Conference Center, 2601 South Providence, Columbia, Missouri, 65201. The festivities start at 1 p.m. and ends with the drawing of the 2018 package winner that will take home:

The 2017 winner was Richard Renner, Hannibal, MO. Who will take home the ATV in July?



Use  
Volunteer  
Gear for  
all your  
event  
support  
needs!



DU Varsity—be one of the first high school chapters in Missouri. Join the Ozark TIGERS!!

## Wetlands For Kids 2018

On the first Saturday of April we gather in St. Charles County for the annual Wetlands for Kids Day. April 7, 2018 was a very brisk morning and that affected the number of people participating. It was a great day for the kids. Each received a bag of goodies and many stations to check off their list. This event was hosted by the Missouri Department of Conservation and Ducks Unlimited and sponsored by Enterprise and Purina Pro Plan.

The day included: Free Ducks Unlimited Greenwing Membership • Free subscription to MDC's Xplor magazine • Families will be able to sign up for MDC's Conservationist and Conservation Connections • Explore the duck wing maze • Discover the values of wetlands • See live birds of prey • Get face-to-face with snakes, frogs and turtles • See fish that live in local waterways • Learn the art of tying fishing flies • See retriever dogs in action • Test waterfowl and wetland bird identification skills • Taste wild game • Touch real wetland animal furs. It was a great day for all that attended.

## Missouri Conservation Report

The 2017 Missouri Conservation Report is now available at [www.ducks.org/Missouri](http://www.ducks.org/Missouri). It highlights several projects and explains how DU conserved 3,800 acres across a dozen sites last year. It might be of interest to people across the state to see the latest great work DU's Conservation Manager for Missouri, Mark Flaspohler, and his team are doing on the ground.

## Roll of Honor Awards

The Chairman's Roll of Honor along with the President's Roll of Honor must meet the following fundraising benchmarks:

- \$1,000,000 + Chairman's Elite Chapter
- \$250,000 - \$999,999 Chairman's Roll of Honor
- \$100,000 - \$249,999 President's Elite Chapter
- \$65,000 - \$99,999 President's Roll of Honor Chapter

We recognize these chapters for their DU Role of Honor Awards:

Congratulations for with a 6<sup>th</sup> place overall finish  
Chairman's Roll of Honor:

**St. Louis Sponsors - \$784,393**

Congratulations to the DU  
President's Elite Chapter Award:

**Greater Kansas City – \$103,943**

Congratulations to the DU  
President's Roll of Honor Chapter Award:

**Gateway Greenheads - \$79,648**

***2019 MODU State Convention***  
***March 15-17 —Mark your calendars***  
***Celebrate MODU America!!!***



**Definition of a Wood Duck?**

**Picture by Bart Margiotta,  
St Louis**

**Don't forget  
your Major  
Donors!**

**Take the  
time to  
personally  
invite them  
to your  
event.**

**Keep them  
active in our  
great  
organization.**

WHO ON  
YOUR TEAM  
can run your  
SBA

Program—  
Free guns for  
your chapter



## ***2018 Calendar Club***

THANK YOU TO THE CHAPTERS THAT PARTICIPATED IN THE 2018  
MISSOURI DUCKS UNLIMITED GUN RAFFLE CALENDAR SALES!

### **300+**

#### **Callaway County**

### **200+**

#### **Cape Girardeau County**

### **100+**

**Crooked Creek  
Dexter  
Glenn D Chambers  
Grand River  
Missouri State  
Mizzou**

**Perryville  
Smithville  
St Charles  
St Peters  
Stockton  
Two Rivers Suzies  
White River**

### **50+**

**Benton County  
Cathage  
Davis Creek  
El Dorado  
Jefferson City  
Kirksville  
Longview**

**Mid Mo Veterans  
Mid-East Missouri  
Mineral Area  
Moniteau County  
O'Fallon  
Puxico Pintails**

### **<50**

**Ashland  
Barry/Lawrence Co.  
Bates County  
Blackwater  
Bluff City Mallards  
Cass County  
Chillicothe  
Christian County  
Columbia  
Gateway Greenheads**

**Golden Valley  
Kansas City  
Lake Ozark  
Lewis & Clark  
Lexington  
Lost Creek  
Marshall  
Mid-County  
NEMO  
Odessa**

**Old Monroe  
Ozark High School  
Pike County  
Southern Boone Co.  
Southfork  
Squaw Creek  
St Joseph  
Swamp East  
Troy  
Warrenton**

Your event doors are open for less than 4 hours. Plan well, keep it fun and raise those bucks for the ducks!

Create a time line to ensure your event finishes on time and you don't forget one of your activities. That time line can be edited and used every year.

Does your chapter sell the MODU Gun Raffle Calendar? For each calendar you sell, the chapter is credited with \$60. This can be your 2nd event if you raise over \$2500. More dollars for conservation. Each calendar buyer becomes a DU member and learns why we do what we do!



**HAPPY FACES 2018 CONVENTION**





*Happy Faces—Convention 2018*



# Missouri State Plan 2017-18

Norm Zinck, State Chairman

The state plan is developed once every two years by the incoming state chairman with guidance from the state executive council. This year's state plan looks a little different than past plans in that it is much shorter, more focused on higher level goals and less focused on individual actions. We wanted to end up with a document which would easily guide and keep our focus us over the next two years. Therefore, we have a plan which has three areas of focus and three main goals for the state.

Our focus areas are:

**VOLUNTEER RECRUITMENT**, as we in Missouri Ducks Unlimited realize that our volunteer is the backbone of our organization, we also realize that if we do not continue to bring people into the fold of our organization we will not be able to continue to sustain the growth that we have enjoyed in the recent past.

**TRAINING**, One of the keys to retention is to be sure that each new volunteer is formally trained and understands what DU is all about, what their individual role is in the organization and how that role is important to the overall success of the organization. The focal point for this training is with our regional coordinators, district chairmen and area chairmen.

**ACCOUNTABILITY**, The overall success of our organization from the state leadership to the local committee depends on each of us fulfilling our individual role to the best of our abilities. With this being said, we need to know how we are doing against our goals. They need to be measurable, reported and shared with our volunteers.

The following state goals are easily understood, measurable and achievable. These goals will be reported on throughout the year in WingBeat and through e-mail blasts. I would encourage each of you to share our results with as many other volunteers as possible. Use them in your planning meetings for events and to celebrate the success I know we will have throughout the year.

RECRUIT AND RETAIN 5% NEW VOLUNTEERS PER YEAR

INCREASE EVENT ATTENDANCE 5% PER YEAR

INCREASE EVENT INCOME 5% PER YEAR

I believe that if we stay focused on bringing new people in to our events and recruiting new committee volunteers we will achieve and far surpass the goals outlined above.

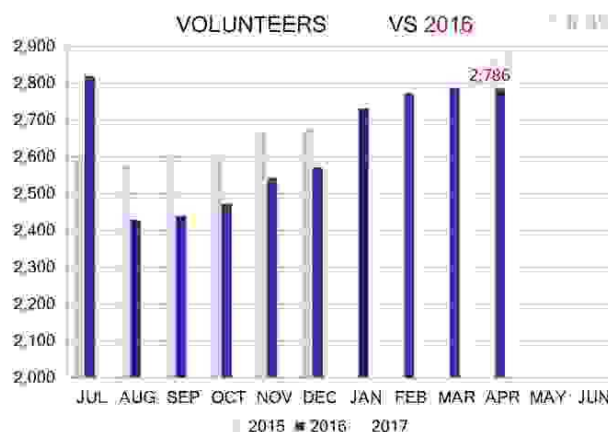
In closing I would like to once again say thank you for all you do in support of Missouri Ducks Unlimited.

We have a great group of people and look forward to working with all of you over the next two years!!!

Norm Zinck

State Chairman Missouri Ducks Unlimited

Missouri Ducks Unlimited Focus Area/Priority – Strengthen Existing Events



RECRUIT AND RETAIN 5% NEW VOLUNTEERS PER YEAR

Missouri Ducks Unlimited Focus Area/Priority – Event Attendance



INCREASE EVENT ATTENDANCE 5% PER YEAR

Missouri Ducks Unlimited Focus Area/Priority – Event Attendance



INCREASE EVENT INCOME 5% PER YEAR



## ***Final Flight—Julius Wall***

A Ducks Unlimited volunteer and sponsor for more than four decades, Julius was a DU Diamond Benefactor, Grand Slam Life Sponsor, Charter Member of the President's Council, DUMAC Heritage Sponsor, Charter Member of DUMAC's John E. Walker III Society and a Silver Feather Society member.

In addition to numerous other DU volunteer positions, he was Ducks Unlimited, Inc.'s 35th president, serving from 1998-2000. He served a term as president of DUMAC from 2005-2007, served several years as a member of the Ducks Unlimited Canada board and was a founding chairman and current member of the Ducks Unlimited, Inc. Emeritus Board. Jules was Missouri Ducks Unlimited State Chairman 1986-87. He also served as a trustee and treasurer of Wetlands America Trust, DU's land trust and foundation.

"Julius obviously had a passion for wetlands conservation in North America," said Ducks Unlimited CEO Dale Hall. "He gave years of dedicated service to Ducks Unlimited, Inc., DUMAC and DU Canada. Without volunteers like Julius, Ducks Unlimited would not have celebrated 80 years of wetlands conservation in 2017. Because of Julius and other ardent DU supporters like him, Ducks Unlimited has become the world's greatest wetlands and waterfowl conservation organization."

Julius was a native of Henry County, Missouri, and practiced law for more than 55 years. After graduating from then Central Missouri State University, he served two years in the United States Army, including a year of service in Korea. He then entered the University of Missouri-Columbia School of Law where he received a juris doctor degree with honors.

In October 2002, Ducks Unlimited dedicated the President's Marsh, a 600-acre wetland complex that is part of Missouri's 14,000-acre Four Rivers Conservation Area, to DU Past Presidents and Missouri natives Wall, Louis Egan and S. Preston Williams.

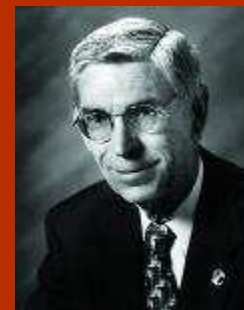
Wall's wife, Sally, was an active partner in all his Ducks Unlimited activities. Their children and grandchildren continue to support Ducks Unlimited and its wetlands conservation mission.

## ***Final Flight—Woodson Roddy***

Long time decoy carver and strong ambassador of DU and other conservation organizations, Woodson Roddy of Clinton passed away in January. Saddened to hear as he was a very wise and skilled artisan. He donated many decoys to DU for fundraising purposes over the years, including our state convention. In 2006, he was named the MODU John Wagster Award winner for his years of sharing his craft with Ducks Unlimited and raising many dollars for the ducks at events throughout the state. He was a regular at many decoy carving expeditions across the US, one of his most favorite was Pheasant Run. He knew a great deal about carving as I had the pleasure to visit him in his home and shop when he was an active carver soon after I became an RD. He taught industrial arts in Clinton for many years. His favorite carvings were Blue-winged Teal. If you have one, and some DU supporters in west Missouri do I know, consider yourself fortunate!

Woodson Roddy of Clinton, Missouri ranks high on the list of individuals whose gunning decoys are prized by collectors as well as waterfowlers. In addition to decoy carving, Roddy had exhibited skills as an illustrator, painter, gunsmith and boat builder. His preferred woods for the working decoys. In the past few years he used western red cedar for the bodies and basswood for the heads. Roddy used acrylics to paint his decoys and spends time painting the primary and tertial feathers. He tucks the wings of his gunning decoys under flank feathers so they appear realistic from the air. When his painstakingly painted decoys had dried, Roddy sealed them with marine epoxy. After the epoxy soaks in and dries, the decoys are virtually unbreakable. Woodson and his talents will be missed.

## ***Conservation for Generations***



**Julius Wall**

## **Woodson Roddy Decoys**



## ***Final Flight—Larry Close***

Larry Close, father of 4 duck hunting sons, passed away March 25, 2018. He left a legacy of teaching his sons faith in God, honesty, and a love for hunting ducks and geese. My father taught his sons most life lessons, not with words, but he showed us in his actions and the life he lived.

Dad left me with an excitement I still feel every morning I get up to duck hunt that is the same as the first hunt he took me on. I still can't sleep the night before a duck hunt. It was 50 years ago that he took my brother and I to Swan Lake for opening day. We hunted an R pit on the west side and each shot our one Canada goose. The next week we were at Fountain Grove and hunted blind G-14. What a boat ride and one incredible duck hunt. I told Dad just a few months before he passed away that I remember every minute of those 2 hunts like they were yesterday and every hunt we had ever been on together. He needed to know what his love for his sons and taking us duck hunting had meant in my life. God has blessed me with being able to take my son and now grandson duck hunting. I can call them duck hunters following in a path my Dad laid out over 50 years ago at Swan Lake and Fountain-Grove. All fathers, take your sons and daughters hunting. It is a life changing blessing from God.

Thanks Dad. Love You. Bradley E Close

## ***Final Flight—Sue Schuman***

You could probably consider Sue Schuman the leading lady for MODU. Sue & Glenn were the first husband and wife Life Sponsors - way before combined donations. Their dog, Queenie, was probably the first canine life sponsor. They were instrumental in forming the St Charles/Lincoln county chapter. From that chapter grew many more in St Charles and Lincoln counties. She didn't miss many events in all the years I knew her and always took something home to add to the collection of DU items filling their home. She supported Glenn while he was MODU State Chair. Sue was a great lady and will be sadly missed.

Susan (Sue) M. Schuman nee Munger passed away on April 26, 2018 at the age of 77. She was the beloved wife of Glenn Schuman of Saint Paul, Missouri; She is survived by her three sons, Fred A. Schuman of Troy, MO, Frank W. (Elyse) Schuman of O'Fallon, MO, Tom G. (Lori) Schuman of Chesterfield, MO; sister, Lynn (Charles) Miller of Greer SC; grandchildren, Erin (Jeff), Taylor, Colt, Sage, J.T., Jack, Lucy, Libby, Frankie; great-grandchildren, Garret, Carson; She is preceded in death by her father, Bryl W. Munger, mother, Juanita Munger, brother, Brian W. Munger. Susan was a Life sponsor of Ducks Unlimited. She enjoyed golfing, jeep racing, being outdoors, especially being around her pool. Sue was involved in many wrestling programs O'Fallon Little League, Fort Zumwalt, and M.S.H.A.A. She was a wonderful wife, mother, grandmother, great-grandmother, and friend. Sue will be dearly missed by all who knew and loved her.

### ***Kansas City Greenwing Day***



**Larry Close and his sons.**



**Sue Schuman**



**Like us on  
facebook  
Missouri  
Ducks  
Unlimited**

## **SBA Corner**

### **Mossberg Patriot Kryptek Camo Rifle**

The Ducks Unlimited Firearms Sub-Committee selected the Mossberg Patriot Kryptek camo rifle as the incentive SBA firearm for upcoming FY19 events. This firearm will be awarded to SBA chapters in \$1,500 net increments for revenue generated during the current 2018 fiscal year (July 1, 2017 through June 30, 2018). Fair market value is \$291.

Bolt-action rifle chambered in .243 Winchester  
 22" threaded barrel  
 Synthetic stock with Kryptek Highlander camo  
 Black metal surfaces  
 Ducks Unlimited logo embellishment  
 Adjustable trigger  
 Gun lock included

### **Year-End Close**

FY18 is quickly coming to a close. Please remember to submit all SBA funds to NHQ by June 30, 2018 to ensure credit! In addition to earned firearms, we will be awarding the regions for each of the Top Ten SBA chapters one additional firearm for fundraising use. Thank you for participating in the SBA program and for all that you do for the ducks.

### **SBA IPR Reports**

The current SBA Item Performance Report (IPR) is attached and available for your review. It is generated from sales data collected from Winning Bidder Reports. This report outlines the sales performance of each print by vendor. This tool helps you review which prints are the national best sellers by average bid and total sold. Specific images or themes may perform differently given your geographic location. We offer the SBA IPR to assist you in merchandise selection.

### **Volunteer Gear**

The SBA section of the Volunteer Gear website [www.volunteergear.ducks.org](http://www.volunteergear.ducks.org) provides all of the information to run your SBA program! Visit Volunteer Gear regularly for SBA updates

Hey there committees. Do your chapter checks show the name of the committee, the treasurer's address and the chapter number? I know we don't write many checks each year and we don't want the expense of reprinting checks as names and addresses change. So let's suggest to make sure you use a current address label or hand write the information on your chapter check.

***2019 MODU State Convention***

***March 15-17***

***Mark your calendars***

***MODU America!***

Go to [www.ducks.org/missouri](http://www.ducks.org/missouri) to see more than 220 photos of the convention.



DU Varsity—be one of the first high school chapters in Missouri. Join the Ozark TIGERS!!



Like us on  
facebook  
Missouri  
Ducks  
Unlimited

Mark your  
calendar.  
State  
Convention  
March 15-17,  
2019



## DU VISA CARD PROGRAM

The Ducks Unlimited Rewards Visa Card offers card members one point for every dollar spent. Points can be redeemed for statement credit, gift cards, merchandise and travel, with optional travel redemptions valued at greater than 1 percent for each point. Additional benefits include 5,000 bonus points after the first card purchase and free access to FICO Scores.

In addition to the rewards card, the Ducks Unlimited Visa Card products are also offered in low intro rate and secured versions.

"First Bankcard is excited to partner with Ducks Unlimited," said Stephen F. Eulie, president of First Bankcard. "We look forward to helping support the organization's conservation efforts, while providing a superior product and services to its members."

The Ducks Unlimited Visa Card products are the only cards that allow members, with every card purchase, to provide automatic financial support to the organization's waterfowl and wetlands conservation programs.

For specific details about your new card visit [www.Ducks.org/DUvisa](http://www.Ducks.org/DUvisa).

**The Ducks Unlimited Visa Card products are the only cards that allow members, with every card purchase, to provide automatic financial support to the organization's waterfowl and wetlands conservation programs.**



For each approved VISA application  
your chapter gets \$100 credit.

Ducks Unlimited thrives on efficiency. *Each chapter* has the responsibility of making sure each part of their fundraising efforts continues to put dollars on the ground for conservation programs.

Ducks Unlimited takes a continental, landscape approach to wetland conservation. Since 1937, DU has conserved more than **14 million acres** of waterfowl habitat across North America. While DU works in all 50 states, the organization focuses its efforts and resources on the habitats most beneficial to waterfowl.

### Top 5 Conservation Priorities

[Prairie Pothole Region](#)

[Western Boreal Forest - Canada](#)

[Mississippi Alluvial Valley](#)

[Central Valley / Coastal California](#)

[Gulf Coastal Prairie](#)

## WHY DUCKS UNLIMITED?

APPLY FOR A \$100 CREDIT



# Missouri's Legacy Greenwing Project at 3 MDC/USFWS Conservation Areas

The *Legacy Greenwing* program is a bridge between Ducks Unlimited's habitat conservation and youth programs. Open to youths up to age 17, for a one-time contribution of \$200 (Pays Greenwing membership thru age 17 and adult membership thru age 21). The Legacy Greenwing membership funds are committed to a waterfowl habitat project in Missouri, and your child's or grandchild's name is cast in a bronze plaque placed in a rock cairn forever located at the project site. This membership forever links your child's contribution and name to DU's central mission of waterfowl habitat conservation.



**LOCATION:** Schell-Osage, Clarence Cannon, and Swan Lake Conservation Areas. These projects lie within the Mississippi Flyway and in the state of Missouri and are part of a major migration route of the Mississippi Flyway.

**DESCRIPTION:** Project areas incorporate approximately over 30,000 acres of which 15,000 acres of wetlands provide important resting habitat for waterfowl and a variety of songbirds. There are several marshes that make up the individual wetlands along with several man-made reservoirs that provide water to mimic the natural flooding that once occurred on these areas. Row crop farming practices on the areas add to the food sources for the migrating waterfowl using these projects.

**IMPROVEMENTS:** These wetlands have been managed by the State of Missouri since the early 1950's.

**GOAL:** The goal of this project is to improve watershed hydrology and restore the natural wetlands that once occurred in west Missouri. This will ensure sufficient water is available to meet demands of agriculture, wildlife, and fish populations.

**WATERFOWL and OTHER WILDLIFE BENEFITS:** Duck Species include Mallard, Northern Pintail, American Wigeon, Lesser Scaup, Redhead, Gadwall, Northern Shoveler, Greenwing Teal, Bluewing Teal, and Canvasback. Many other species of wildlife benefit from this DU habitat project including several different species of Turkey and White-tailed Deer.

## PROJECT FUNDING

Missouri Ducks Unlimited has committed to raising funds which will be matched by the North American Wetlands Conservation Act (NAWCA), Missouri Department of Conservation and numerous other conservation partners. Therefore, all of the Legacy Greenwing memberships signed up at DU events will help with the completion of these projects.

<input type="checkbox"/> my Check for a \$200 LEGACY GREENWING membership is enclosed.		Please return to: MISSOURI DUCKS UNLIMITED LEGACY GREENWING 601 SHAWN DR JEFFERSON CITY, MO 65109	
<input type="checkbox"/> VISA <input type="checkbox"/> MC <input type="checkbox"/> DISCOVER <input type="checkbox"/> AM EX			
CARD NUMBER _____		EXPIRATION DATE _____	
NAME ON CREDIT CARD _____		SIGNATURE _____	
LEGACY GREENWING'S NAME _____		BIRTHDATE(M/y) ____/____/____	
ADDRESS _____		CITY _____	STATE _____ ZIP _____ PHONE _____
CREDIT CHAPTER NAME _____ # _____		PROJECT PREFERENCE _____	

## Want 1? - Well Get 1!

### **New Volunteers**

Make sure they are engaged in your committee. Think of a POST event Raffle.

Schedule Meet and Greets with your committee.

Encourage participation for ALL volunteers! They, too, will become great contributors to your events.



Do you know that MO DU has a special license plate with the MO Department of Revenue (MO DOR) available for your vehicle? Recently, we updated our license plate theme with the MO DOR. The new plate is in the center of the picture. **WANT 1?** The DU plate requires a Special Use Authorization from Ducks Unlimited and is \$25 for one year or \$50 for two years. You can purchase this authorization online by clicking on the "Buy Ticket" button to buy your authorization online. Once completed, just print the form and take it to your local Missouri Department of Revenue license office to order your DU plate. <http://www.ducks.org/missouri/events/38655/mo-du-license-plate-renew-auth>

Dollar For  
Dollar—  
Make every  
one count!

## Is DU in your hometown?

Watch us grow again—New events, New Chapters, Endless Possibilities!!! Can you help in one of these locations? Any of your buddies live near and can volunteer? **Call your Regional Coordinator or State Chairman!!!**

Bolivar \* Boonville \* Buffalo \* Cameron \* Charleston \* Chesterfield \* Eureka \*  
Higginsville \* Lebanon \* Liberty \* Marceline \* Maryville \* Montgomery City \* Pacific \*  
Paris \* Salisbury \* Ste. Genevieve \* Steele \* Trenton \* Washington \* Weston

## DU National Convention

So MODU, here is the line-up for future national conventions. Hopefully one day each of you will be able to attend.

5/30-6/3/2018 Indianapolis IN

5/29-6/2/2019 Waikoloa HI

*Each Committee member plays a role—no matter how small or large— in providing for the future of waterfowling, wetlands and pure water. Be proud of your efforts!*

**Join a winning team**  
**Missouri Ducks Unlimited**



# MODU Web Links

WHO ON  
YOUR TEAM  
can run your  
SBA  
Program—  
Free guns for  
your chapter

DU – Missouri: [www.ducks.org/missouri](http://www.ducks.org/missouri)

DU – National: [www.ducks.org](http://www.ducks.org)

Federal Duck Sites:

US Fish & Wildlife: [www.fws.gov](http://www.fws.gov)

National Wetlands Inventory: [www.fws.gov/nwi/](http://www.fws.gov/nwi/)

Bird Identification: [www.mbr-pwrc.usgs.gov/Infocenter/infocenter.html](http://www.mbr-pwrc.usgs.gov/Infocenter/infocenter.html)

Duck Stamp Page: [www.fws.gov/duckstamps/](http://www.fws.gov/duckstamps/)

State of Missouri Sites:

Missouri Department of Conservation: [www.mdc.mo.gov/](http://www.mdc.mo.gov/)

Missouri Department of Natural Resources: [www.dnr.mo.gov/](http://www.dnr.mo.gov/)

Duck Dogs:

Orthopedic Foundation for Animals: [www.offa.org/](http://www.offa.org/)

Dock Dogs: [www.dockdogs.com](http://www.dockdogs.com)

Other Sites:

Conservation Federation of Missouri: [www.confedmo.com](http://www.confedmo.com)

Missouri Waterfowl Association: [www.mowaterfowl.org/mwahomepage.html](http://www.mowaterfowl.org/mwahomepage.html)

The Missouri Sportsmen's Information Network: [www.mosportsmen.com](http://www.mosportsmen.com)

**\$20.84/month—I can do that!!**

For just \$20.84 per month, everyone can be a Ducks Unlimited bronze sponsor (\$250/year). You may even consider becoming a silver sponsor (\$500/year) or a gold sponsor (\$1,000/year). Combine this monthly pay option and a sponsor thermometer at your event and watch your sponsor numbers rise. Year after year, sponsors account for 25% of event income. Engage a sponsor chairman and get to work on your sponsors. Utilize the new sponsor thermometers. Contact your past sponsors and ask them to renew. Target new sponsors and fill that thermometer! Don't miss this opportunity to ask a regular member to take the next step in supporting DU.



## DUCKS UNLIMITED MONTHLY PAYMENT OPTION ENROLLMENT FORM

Name: \_\_\_\_\_ Level of commitment and monthly amount (Check Box)  
 Address: \_\_\_\_\_ I agree to withdrawing or debiting from bank account or credit card

Phone #: (\_\_\_\_) \_\_\_\_\_  
 Work #: (\_\_\_\_) \_\_\_\_\_

Membership # \_\_\_\_\_  
 Event Date \_\_\_\_\_ Chapter # \_\_\_\_\_ Event Code \_\_\_\_\_

☐ This is a change in my previous monthly payment information.

☐ **BANK ACCOUNT TRANSFER**

Name of Financial Institution: \_\_\_\_\_ Type of Account: ☐ Checking ☐ Savings  
 City and State: \_\_\_\_\_  
 ABA Routing / Transit Number\*: \_\_\_\_\_  
 Account Number: \_\_\_\_\_

☐ **CREDIT CARD**

Credit Card #: \_\_\_\_\_ CVV# \_\_\_\_\_  
 Expiration Date: \_\_\_\_\_

☐ Bronze Sponsor (\$250) = \$20.84 per month  
☐ Silver Sponsor (\$500) = \$41.67 per month  
☐ Gold Sponsor (\$1,000) = \$83.34 per month  
☐ Life Sponsor (\$10,000) = 5 year plan

Notes/Explanation: \_\_\_\_\_

(Monthly charges will be withdrawn on the 16th of each month, or the next business day after the 16th. There will be no notification sent before withdrawals are made.)

*\*Attach a voided check if transfers are to be made from a bank account. ABA information is on check.*

(Monthly charges will be withdrawn on the 16th of each month, or the next business day after the 16th. There will be no notification sent before withdrawals are made.)

**Type of Credit Card:**  
☐ VISA ☐ MasterCard ☐ Discover ☐ American Express

I hereby authorize Ducks Unlimited, Inc. to make monthly charges to my bank account or credit card as specified above to fulfill my membership commitment to Ducks Unlimited.

☐ Please **continue** to renew my sponsor commitment until further notice  
 OR  
☐ Please **discontinue** my monthly payment option after 12 months

\*Monthly payment option withdrawals will continue unless written notification to cancel is submitted

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

DU USE ONLY

Pledge # \_\_\_\_\_

Q0238



PUDDLER IS  
ONLINE AND  
INTERACTIVE!

READ MORE

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# Have you joined the Feather Society?



## FEATHER SOCIETY ENROLLMENT

### Make a Commitment to Future Generations JOIN THE FEATHER SOCIETY

When you joined Ducks Unlimited, you demonstrated your care and concern for wetlands and waterfowl conservation. Now, you can help DU ensure the future of these beloved resources for your children and future generations by joining the Feather Society. The members of this prestigious group of DU supporters choose to include Ducks Unlimited in their estate plans. Careful planning often allows Feather Society members to enjoy substantial tax advantages while supporting DU's vital conservation mission. Feather Society members proudly wear distinctive lapel pins or pendants. Platinum level and above members are acknowledged each year in the Ducks Unlimited Annual Report.

### SIMPLEST WAYS to Fulfill your Feather Society Commitment

- Gifts Through Your Will or Trusts
- Gifts of Life Insurance or Annuities
- Gifts of Retirement Plan Assets or Real Estate

Contact us for more information on these or other gift options.

#### PLEASE RETURN COMPLETED FORM TO:

Sarah McCallum, Director of Gift Planning  
Great Lakes/Atlantic Regional Office  
1220 Eisenhower Place  
Ann Arbor, MI 48108

#### OR CONTACT SARAH AT:

734-623-2000  
smccallum@ducks.org

### ENROLLMENT:

My commitment level:

- ☐ Silver ..... up to \$99,999  
☐ Gold ..... \$100,000 to \$249,999  
☐ Emerald ..... \$250,000 to \$499,999  
☐ Platinum ..... \$500,000 to \$999,999  
☐ Diamond ..... \$1,000,000 and above

The estimated Amount of my Gift will be \$ \_\_\_\_\_

- ☐ Gift documentation enclosed
- ☐ I have already included DU in my will or other planned gift.
- ☐ I am committing to include DU in my will or other planned gift.
- ☐ Please send me more information on:
- ☐ Wills
  - ☐ Life Insurance
  - ☐ Retirement Plans
  - ☐ Other Options

### PARTICIPANT INFORMATION:

Name: \_\_\_\_\_

Date of Birth: \_\_\_\_\_

Spouse Name: \_\_\_\_\_

Spouse Date of Birth: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Phone: \_\_\_\_\_

Work Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

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Chapter/Committee (if applicable): \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Q0393



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### *mo.ducks.org*

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